

# THE LONE STAR PIPELINE

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## Our Purpose

The Association of Desk and Derrick Clubs (ADDCC) is a non-profit, international organization whose purpose is to promote the education and professional development of individuals employed in or affiliated with the petroleum, energy, and allied industries and to educate the general public about these industries.

## Our Mission

Our mission is to enhance and foster a positive image to the global community by promoting the contribution of the petroleum, energy, and allied industries through education by using all resources available.



## THE O&G DOWNTURN: WHAT IT MEANS FOR GRADS & HOW TO SURVIVE IT?

By ALAHDAL HUSSEIN | [OILPRO.COM](http://OILPRO.COM)

It was June 2014 when the oil and gas industry started to experience a downward market. Oil prices fell sharply to around \$70 per barrel by November 2014, and this marked an end to a four-year period of price stability above \$100 per barrel. Besides the geopolitical and economic factors responsible for the drastic change in oil prices, the prominent factor for the crash of oil prices was the unbalance between supply and demand.

According to the December 2014 monthly update of the United States Energy Information Administration ( EIA ), there was an increase in supply of liquid fuels by 1.8 million B/D to 92 million B/ in 2014, whereas demand did not keep pace. The global demand was low due to high oil prices for too long and low economic activities. On the other hand, supply was up because of U.S. shale oil boom, and the return of Libya's production. Decreased demand and increased supply directly leads to low oil prices.

It was expected that the Organization of the Petroleum Exporting Countries would play its conventional role of protecting the oil prices by reducing its quota to balance the supply and demand as it always did. However, what OPEC did was totally the opposite. OPEC decided to not cut production in a new strategy to protect its market-share. Consequently, the O&G industry was dealt a crushing blow. The crash in oil prices has led to many layoffs, spending cut backs, project deferrals, service price deflation, renegotiation and significant delays at major projects and this officially announces that the O&G industry is in a downturn.

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### WHAT THE DOWNTURN MEANS FOR RECENT GRADS?

The crash in oil prices especially after November 2014 -when OPEC decided to stick to its market-share strategy- has led to many layoffs from both operating and service companies along with a slowdown in the hiring activities or completely putting a freeze on hiring. As a consequence, many O&G professionals have lost their jobs and fresh graduates are finding it extremely hard to secure a job in an industry they spent four years earning an entry ticket to.

The increase in the number of people seeking jobs -both due to the current layoffs that left many professionals unemployed and recent graduates- accompanied with few or no job postings from O&G companies has undoubtedly made 2014 a pivotal point where a transition in the market type from "candidate-driven market" to a "client-driven market" took place.

In a client-driven market where demand for jobs is much higher than what is being offered, the competition is extremely high and the possibilities of securing a job is much lower especially for recent graduates. Job applicants with experiences and job training are more preferred than recent graduates in such a market. This is due to the fact that the value they add to the company comes much faster than what fresh graduates do, and this is due to the longer time required to train fresh graduates.

Even in the case of fresh graduates job openings; in a client-driven market, O&G companies are at an advantage of having a chance to choose the best candidates with even less salary. This is due to the fact that in a client-driven market, many applicants compete over few job openings unlike in a candidate-driven market where prospective candidates are currently working, and there is a need for new workforce which gives an advantage for any applicant to get the job with less competition.

Low oil prices and its consequences on the hiring activities has also driven many petroleum related courses' graduates to either divert into different industries -sometimes not even related to their field of study- or spend their time at home doing nothing other than killing time waiting for the market to recover. It is true that fresh graduates and professionals who lost their jobs due to the crash in oil prices are experiencing a bad time, but this is the price to keep the industry going and guarantee an even-keeled revenue stream and business sustainability.

### HOW CAN RECENT GRADS SURVIVE THE DOWNTURN?

It is important to keep in mind that the oil and gas business is boom and bust by nature, this is not the first price bust in the O&G industry and definitely will not be the last. A similar downturn occurred in the late 1980s through the 1990s and the most recent downturn occurred in 2008. Downturns are harsh realities that can not be avoided as it is the nature of this business. What you can do as a recent graduate who is passionate about this industry is to navigate the industry during the downturn in the following ways:

**Keep in mind that it will get worse before it gets better** as the current events in 2015 are indicating signs of no price recovery such as the continuous increase in production from Iraq, Iran and Libya and few other countries, China's dramatic

slowdown, refining maintenance season which is about to begin soon, Greek crisis and lifting sanctions from Iran. Knowing that things will get worse will ignite the fire within you to take the following advice seriously and work hard.

**Get informed about the current events** in the oil and gas industry. Know where layoffs happened, which sectors are more affected and which are still having employment activities and apply for them. Besides, knowing where new projects are taking place will help you to increase your possibilities of getting a job by applying for jobs in response to the need.

**Diversify.** This means keeping your petroleum engineering skills broad. It doesn't matter what your focus is or what your final year project was, you should learn about other engineering disciplines, and read more. It also means cultivating new skills that will surely set you apart from the rest of your peers.

**Widen your connections.** This is a very crucial point not only for getting a job, but also for your career development and success. Create a LinkedIn profile if you do not have one, make it professional, start adding people and network with them. Attend conferences and events related to your industry. All those will help you widen your network, which comes with an advantage of increasing opportunities.

**Volunteering.** Volunteering during a downturn has career benefits. Apart from enhancing your industry network which surely can help you get a job, it develops your leadership skills, provides a résumé boost, and it gives you access to technical information. Never underestimate the outcomes of any volunteer activity even if it is not related to your field of study. Just go for it, and learn. Chances are, it will pay you back later.

**Get a job that will help you be independent and support you to make a living.** It does not matter where as long as you work, and make money. And if you can afford to further your education, do so. This adds value and helps increase your chances of getting a job later especially if you further your study in business administration, finance and so on.

The downturn is going nowhere at least for the end of 2015, and it is your decision how to react to that. If the O&G industry is your passion, I trust you will fight and win the battle. But before that happens, a lot must be done, so.

The downturn is going nowhere at least for the end of 2015, and it is your decision how to react to that. If the O&G industry is your passion, I trust you will fight and win the battle. But before that happens, a lot must be done, so start now.

### MEETING INFORMATION

- Our meetings are generally held the second Thursday of each month at 6:00PM at the Royal Oaks Country Club. (7915 Greenville Ave | Dallas, TX 75231)
- The cost of dinner is \$30, cash or checks made payable to Lone Star Desk and Derrick Club of Dallas | RSVPs must be made by the second Tuesday at 10:00AM unless otherwise stated.
- Prior to the meeting, there will be a Social Hour from 5:00-6:00PM with a cash bar.



# OCTOBER MEETING FLYER

The Lone Star D&D Club of Dallas

*Presents*

## “Lone Star Orientation”

THE LONE STAR DESK AND DERRICK CLUB

**Thursday, October 08<sup>th</sup>**

**6:00 PM – 7:30 PM**

### **MEETING INFO**

This meeting will serve as our annual orientation meeting, and those who attend will have the opportunity to learn more about our club and the purpose and history of our organization. Additionally we will be electing officers to serve on the 2016 Board of Directors. If you're new to Desk and Derrick, or a seasoned veteran, there will be something for everyone at this meeting!

Due to the nature of the meeting, attendance is open only to current members of our club.

*At the meeting's conclusion there will be a drawing for a free leadership book, as well as a drawing for a cash prize!*

*DUE TO A KITCHEN REMODEL, WE WILL BE MEETING AT  
THE LAKEWOOD COUNTRY CLUB.*



**Lakewood Country Club**

1912 Abrams Road

Dallas, TX 75214

[www.lonestardandd.org](http://www.lonestardandd.org)



# DATES TO REMEMBER

## MONTHLY MEMBERSHIP MEETINGS

10<sup>th</sup> Sept.    8<sup>th</sup> Oct.    12<sup>th</sup> Nov.

## MONTHLY BOARD MEETINGS

22<sup>nd</sup> Sept.    20<sup>th</sup> Oct.    17<sup>th</sup> Nov.

## OIL AND GAS TERMS THE LETTER "D"

### DEEPEN

To increase the distance below a specified reference datum.

### DERRICK

The tower-like structure that houses most of the drilling controls.

### DEVELOPMENT PHASE

The phase in which a proven oil or gas field is brought into production by drilling production (development) wells.

### DRILL

(1) To bore a hole, Also see Drilling (2) An implement with cutting edges used to bore holes.

### DRILLING

The using of a rig and crew for the drilling, suspension, completion, production testing, capping, plugging and abandoning, deepening, plugging back, sidetracking, re-drilling or reconditioning of a well (except routine cleanout and pump or rod pulling operations) or the converting of a well to a source, injection, observation, or producing well, and including stratigraphic tests. Also includes any related environmental studies. Associated costs include completion costs but do not include equipping costs.

### DRILLING RIG

A drilling unit that is not permanently fixed to the seabed, e.g. a drillship, a semi-submersible or a jack-up unit. Also means the derrick and its associated machinery.

### DRY HOLE

A well which has proved to be non-productive.



2<sup>ND</sup> ANNUAL LONE STAR SHOOT OUT  
October 2<sup>nd</sup> | Dallas Gun Club



INSTALLATION OF DIRECTORS AND OFFICERS  
December 5<sup>th</sup> | Café de France

## PERFECT CORNBREAD RECIPE

### INGREDIENTS

- ❖ 1 cup milk
- ❖ ¼ cup butter or ¼ margarine, melted
- ❖ 1 large egg
- ❖ 1 ¼ cups yellow cornmeal or 1 ¼ cup white cornmeal
- ❖ 1 cup all-purpose flour
- ❖ ½ cup sugar
- ❖ 1 tablespoon baking powder
- ❖ ½ teaspoon salt

### DIRECTIONS

- ❖ Heat oven to 400°F.
- ❖ Grease bottom and side of round pan, 9x1 1/2 inches, or square pan, 8x8x2 inches, with shortening.
- ❖ Beat milk, butter and egg in large bowl with hand beater or wire whisk.
- ❖ Stir in remaining ingredients all at once just until flour is moistened (batter will be lumpy).
- ❖ Pour into pan.
- ❖ Bake 20 to 25 minutes or until golden brown and toothpick inserted in center comes out clean.
- ❖ Serve warm if desired.

# AUGUST MEETING RECAP

*FOR OUR AUGUST MEETING OUR CLUB TOOK A FIELD TRIP TO SOUTHERN METHODIST UNIVERSITY TO EXPLORE THEIR EARTH SCIENCE DEPARTMENT*

**THURSDAY, AUGUST 13<sup>th</sup> | 6:00PM | SOUTHERN METHODIST UNIVERSITY CAMPUS**

*Our August meeting was a field trip to Southern Methodist University Huffington Department of Earth Sciences to visit the labs and learn more about the research carried out at SMU. Lone Star member and SMU Geothermal Lab Coordinator Maria Richards hosted the event. After mingling and trying out homebrew beer from Mason MacPhail, Maria introduced staff and students offering tours of 7 labs. Lone Star members split into groups and chose 3 or 4 labs to visit.*

*Diana Vineyard provided an information-packed tour of the Shuler Museum of Paleontology which is a research museum not generally open to the public. So interesting to see the huge plaster cast blocks that arrive in the lab, and the amazing fossils that are extracted in the prep rooms.*

*Mason MacPhail provided tour of the seismology workshop where seismographs and their data-collection equipment are assembled before being taken out into the field. Monique Scales showed how the data collected by the seismometers is used to provide more precise location information for earthquakes, including those in North Texas.*

*Xie Hu and Teng Wang had a presentation showing how InSAR Imagery is used to track minor changes in the elevation of the surface of the earth. This technique helps researchers understand features and processes such as volcanoes, sinkholes and floods.*

*Kurt Ferguson provided tours of the Stable Isotope Lab and showed how water and rock samples are prepared and analyzed. Roy Beavers explained how mineral samples are analyzed on the Electron Microprobe.*

*Casey Brokaw showed Lone Star members the Geothermal Lab where core or rock samples are analyzed for their thermal conductivity. He also showed off some of the huge maps produced as a result of the data collection, aggregation and analysis performed in the Geothermal Lab.*

*The lab tours were followed by dinner, and the formal meeting proceedings.*

*As people were leaving, they were discussing what they had learned and how to share this information with others. Who knew science could be such fun!*



# SMU FIELD TRIP PICTURES



**L to R | Clockwise** – #1: Two of our new SMU friends – #2: SMU Geothermal Coordinator, Maria Richards and Director of Education, Jenny Bueno – #3: Waiting for the tour to begin – #4: Some of our guides for the evening – #5 An amazing fossil on display – #6: Lone Star Members, Melissa Bell and Ian W. Stageman.

# SMU FIELD TRIP PICTURES CONT.



L to R | Clockwise – #1: Janet, Carla, Jennifer, Karen and Renee – #2: The electron microprobe – #3-4: Some fossils on display in the *Shuler Museum of Paleontology* – #5-6: One of the professors educating our group.



Lone Star Desk and Derrick Club of Dallas  
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Dallas, TX 75360

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www.lonestardandd.org

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**Peggy Loyd**  
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Are you ready?

This is a big question? Ready for what? Ready for anything? In today's world, we must be ready for anything. It's not your Grandmother's and Grandfather's world in which we find ourselves. The here today and gone tomorrow is a true reality. The oil and gas pricing environment is up and down these days along with the stock market. More down than up. We were all feeling a lot better when the oil price was \$100. If you are like me, you are here to stay in this economy and will make the necessary adjustments to hang on! No matter what may happen, we are in the oil business and feast or famine, we'll survive! The best way to survive is to get plugged into Lone Star and develop some new skills and networking connections. The time is perfect as we're looking at you to help out now and in the new year! As 2015 winds down, 2016 will start with a wave of excitement. Out with the old and in with the new. I love it! Let's get started together right now - volunteer! We need you and you need us!

Our Clay Shoot scheduled on October 2nd is going great and our committee is hard at work on sponsorships, door prizes, etc. Please go to your favorite restaurants or stores and ask for a donation for this event as this is our big fundraiser of the year. Every little bit helps. If you can volunteer, let us know ASAP. If you know of any shooters who would like to join the Clay Shoot, tell them to check out our website and get signed up! The time to sign up is now. At the October meeting, we will vote on the 2016 Executive Board and we'll also have our Desk and Derrick Orientation. Orientation is so much fun as we get to look back in time and learn more about Desk and Derrick and how it all began. Last year we performed a skit that took us back to the oil boom time of the 1950's in East Texas. Lone Star won an Aimee for this skit at Region this year and we came in second place at Convention. Desk and Derrick has a very rich history. Please join us for this very informative and fun evening!

In thinking about leadership as I've continued on my course entitled, "How Successful People Think" it is apparent now more than ever how critical our thoughts are to our success. Have you heard the term, "stinkin' thinkin'" and what it can do to our life? The Bible also talks about this in Proverbs 23:7 KJV - "As he thinketh in his heart, so is he." Another translation states, "As a man thinks in his heart, so does he become." Ponder on this today and see what areas you need to work on. At a recent seminar I attended the presenter spoke about the differences in how women and men speak in the work place. So much of how we think and speak really affects our ability to make money. Our success and income is determined by our thoughts. We will make what we think we are worth. Keep learning and keep challenging yourself. Lone Star is a great place to get started.

Convention is now over and the great field trips and seminars which were held in Lubbock are now fond memories. If you were unable to attend this year, make plans to go to Denver next year. The educational and relational experience is over the top.

Are you ready for an Apple car? Stay tuned. An Apple car is on the way!

**Technology, Education, Leadership - Links Us Together!!**





# ADDC President's Letter



## Board of Directors

**PRESIDENT**  
**Lori L. Landry**  
Bean Resources Inc.

**PRESIDENT ELECT**  
**Connie Harrison**  
Valero Energy Corp.

**VICE PRESIDENT**  
**Maggi Franks**  
K&E Computer Services

**SECRETARY**  
**Mark Loch**  
Chaparral Energy LLC

**TREASURER**  
**Christina Forth-Matthews**  
AOG International

**IMMEDIATE PAST PRESIDENT**  
**Linda Rodgers**  
Process Equipment & Services, Inc.

**EXECUTIVE ASSISTANT**  
**Dorothy Semon**  
Estate of J Pat Baird

**PARLIAMENTARIAN**  
**Sheryl Minear, RP**  
Silver Oil & Gas, Inc.

**REGION I DIRECTOR**  
**Penny Jacobs**  
Range Resources-Appalachia LLC

**REGION II DIRECTOR**  
**Debra Perjak**  
Oelze Equipment Company LLC

**REGION III DIRECTOR**  
**Valina Blanchard**  
Perry Flying Center, Inc.

**REGION IV DIRECTOR**  
**Cindy Miller**  
Nabors Completion and Production

**REGION V DIRECTOR**  
**Kate Ediger**  
First Roswell Company

**REGION VI DIRECTOR**  
**Anna Lewis-McBeth**  
Continental Resources Inc.

**REGION VII DIRECTOR**  
**Deb Porath**  
Underground Pipe Inspectors

**Lori L. Landry**  
**Bean Resources, Inc.**  
P. O. Box 52768  
Lafayette, LA 70505

[llandry@beanresources.com](mailto:llandry@beanresources.com)

September, 2015

Wow, September is here and Convention is only a few days away, are you ready? It takes a huge effort to plan and then host a major event such as Convention. Audra Horton, Rena Shaffer and their Committee have put in countless hours toward making this an outstanding event. I truly appreciate their dedication and willingness to take on such a huge endeavor. Region V Members are excited and ready to welcome all of you!

The ADDC Board will be meeting for the Pre-Convention meeting on the Tuesday of Convention week. We will be reviewing what the Board and committees have accomplished this year and touching on what still needs to be done. If you have any concerns or items for discussion, now is the time to let your Region Director or any member of the Board know and they can bring it up during the meeting.

As Convention quickly approaches, here are a few reminders for delegates, presidents and membership:

- The Proposed ADDC Bylaw amendments have been posted on the website and will be voted on at Convention. Please review these with your membership and come prepared to discuss and vote.
- A slate of candidates has been presented and the nominee qualifications have been posted to the website. Please review with your membership and come prepared to vote for your 2016 ADDC officers. Just a reminder that nominations are still open and there may be nominations made from the floor.
- The Rules of Convention, Convention Procedures and Parliamentary Hints have been posted on the website. Please review and bring these with you to Convention.

I would like to remind each that it is time to start putting together your packet for contest. The deadline for entry is December 15, so start choosing entries you want to send in. From the bulletins I have read this year, every club should have great entries.

I had the opportunity to represent the Association at Summer NAPE in Houston and was excited to share our new brochures and spread the word about our Association. I was able to pass on contact information to several Clubs for potential membership. While at Summer NAPE, I came in contact with Catherine Steffek with the University of Colorado Denver. She provided me with information regarding a **Free Online Energy Business Course**. We have

# ADDC President's Letter (cont.)

uploaded the link to the ADDC website and hope each of you take the time to review the website and sign up for the Free Course.

As we begin to slide into the fall and winter months, it is time to start thinking about how you would like to make an impact within your Club, Region or Association. Do you see yourself as a Committee Chair, Region Representative, Club Officer? Each of you have the abilities and skill set to be a true leader! Take a few moments to think about what challenge within ADDC you would like to take on for 2016 and get involved.

I look forward to seeing many of you in Lubbock very, very soon!!!

*Lori Landry*

### Upcoming Events:

Pre-Convention Board Meeting – September 15  
 2015 ADDC Convention and Educational Conference -- September 16-20

*"It is a free, 100% online business course that is a great educational resource for our members. The course addresses primary energy markets and the key considerations that drive business leaders and policy makers to make decisions regarding the development of energy resources.*

*Below is the link to their page that describes the course ... Enrolled students can select the option of receiving a "verified certificate" for \$50. The verified certificate is a certificate of completion which allows the student to showcase their new knowledge on their resume, LinkedIn profile, employers, etc."*

*~Lori Landry*

**Global Energy Management Program**  
 BUSINESS SCHOOL  
 UNIVERSITY OF COLORADO DENVER

**FREE ONLINE ENERGY BUSINESS COURSE**  
 Enrollment is now open!

**Fundamentals of Global Energy Business**  
 Registration is now open for the Global Energy Management (GEM) Program's free, online energy business course titled Fundamentals of Global Energy Business on Coursera. Coursera is a learning platform that partners with top universities to offer free online courses globally.

This course addresses the diversity and integration of primary energy markets. It also studies the essential considerations driving business leaders and policy makers in the development of global energy resources. Lectures emphasize those basic economic principles that provide a foundation for thinking about the broad range of interactions that occur in energy markets.

Currently, this is a self-paced course that allows the learner to study the material at his/her own pace. The GEM Program will offer an instructor-guided course in September 2015. Students can earn a **Verified Certificate** (see below) in both the self-paced and instructor-guided course.

To successfully complete this course, students will need to take quizzes (which can be taken multiple times until material is mastered) and write an 800-word business memorandum that classmates will assess. The memorandum will provide an analysis and recommendation for an energy business situation.

**Questions? Contact the GEM Program Office:**  
 303-315-8GEM (8436) or [gem@ucdenver.edu](mailto:gem@ucdenver.edu)

**ENROLL TODAY!** <https://www.coursera.org/course/globalenergybusiness>

**About the Instructor**  
 Michael J. Orlando, Ph.D. is an Economic Advisors Principal Consultant and an award-winning faculty member of the GEM Program.

He began his career with Shell Oil Company, providing reservoir engineering and economic evaluation expertise in the Gulf of Mexico. He also developed projects in the Gulf of Mexico, ensuring development projects in the Gulf of Mexico, ensuring environmental compliance and managing the company's relationship to a listed Superfund site.

Dr. Orlando holds degrees in economics from Washington University in St. Louis, in business administration from Tulane University, and in petroleum and natural gas engineering from The Pennsylvania State University. [READ FULL BIO HERE](#)

**WHICH LEARNING PATH IS BEST FOR YOU?**

SELF-PACED COURSE	INSTRUCTOR-GUIDED COURSE
<ul style="list-style-type: none"> <li>Most flexible – course assignments can be completed at student's own pace</li> <li>Does not have to be completed within a specific timeframe</li> <li>Less engagement with instructor and other students</li> </ul>	<ul style="list-style-type: none"> <li>Less flexible – course assignments must be completed within two weeks for each module</li> <li>Must be completed within the specified eight-week course offering</li> <li>More engagement with instructor and other students</li> </ul>

**Week 6: Strategic Analysis of Energy Business Opportunities**  
 Frameworks for strategic analysis are useful for organizing the broad set of considerations necessary to achieve energy business objectives. These lectures introduce several rudimentary tools for strategic analysis and make use of those tools to evaluate the economic, commercial, and political environment of energy.

**Questions? Contact the GEM Program Office:**  
 303-315-8GEM (8436) or [gem@ucdenver.edu](mailto:gem@ucdenver.edu)

Note: Students who successfully complete this course will not receive university credit from the University of Colorado Denver.

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## Region IV Director's Newsletter

Region IV



**Cindy Miller**  
Region IV Director

[miller154@suddenlink.net](mailto:miller154@suddenlink.net)

*My theme this year is “Pay it Forward thru Service and Education”. I encourage everyone to remember to pay it forward.*

*Wow, here we are in September and the 64th Annual ADDC Convention is just around the corner. I am excited about it being in our Great State of Texas, it will be a busy time for everyone with the field trips, seminars, luncheons, business sessions, and some fun mixed in as well! Good luck to all the Region IV AIMEE contestants.*

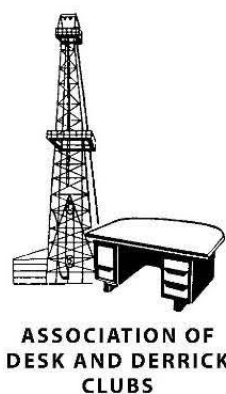
*The ADDC Board, which includes the RD Elects, will meet for a pre-convention meeting to review what the Board and committees have accomplished this year and what still needs to be done. If you have any concerns or items for discussion please let myself, RD Elect Mary T. Vaughan or any board member know, so we can bring it to the meeting. Your feedback is important to us and we are here to help the clubs in the association.*

*Now is the time to make sure that your delegate, alternate and new convention attendees are prepared for convention. The Proposed ADDC Bylaw amendments have been posted on the website and will be voted on at Convention. Delegates please make sure you know the decision of your club and bring any comments and concerns to discuss. A slate of candidates has been presented and the nominees qualifications have been posted to the website. Presidents please review with your membership and come prepared to vote for your 2016 ADDC officers. The Rules of Convention, Convention Procedures and Parliamentary Hints have been posted on the website. Review and bring these to Convention with you and a copy of your credentials.*

*I will be visiting NHMC in October and the IAD in Fort Worth in November. I have not been able to visit more clubs because of back issues and this has limited my traveling.*

*Please remember you can call me with any issues.*

*Cindy*





Do you enjoy the great outdoors on a cool autumn day?  
*Git yer gun!*

Do you sport camo clothing on the weekends?  
*Git yer gun!*

Do you like a glass of Bulleit Bourbon or a cold beer after a day of hunting/shooting?  
*Git yer gun!*

Do you own more guns than tools?  
*Git yer gun!*

Do you own and brag about your knife collection?  
*Git yer gun!*

Do you enjoy supporting a great cause for the education of future employees in the oil patch?  
*Git yer gun!*

Do you brag to your buds about your score after a clay shoot?  
*Git yer gun!*

Do you buy raffle tickets in order to win a shotgun?  
*Git yer gun!*

Do you drop everything for an invitation to a shoot out?  
*Git yer gun - cause here's the invite...open to everyone! Come one, come all!*

**TEAM OF 4 - \$750 | INDIVIDUAL SHOOTER - \$200  
PRIZES | RAFFLES | TROPHIES | LUNCH | WINE & BEER**

**Download registration packet at [www.lonestardandd.org](http://www.lonestardandd.org)**

**FRIDAY, OCTOBER 2, 2015 | 10:00AM-4:30PM  
DALLAS GUN CLUB | 3601 STEMMONS FWY. LEWISVILLE, TX 75067**

**CART SPONSOR  
SABRE OPERATING, INC.**

**2015 GOLD SPONSOR  
COVEYPARK  
ENERGY**



# GETTING TO KNOW OUR MEMBERS

Buffie Campbell



Buffie brings years of oil and gas expertise to the Argent Mineral Management team. Prior to Argent, she was Vice President and Oil & Gas Property Manager at J.P. Morgan Chase Bank. Her responsibilities included managing all aspects of lease administration, title verification, deed/contract preparation and interpretation, gas marketing and general administration of a client's oil and gas portfolio, with a particular emphasis on non-profit foundations and charitable trusts.

Prior to J.P. Morgan, Buffie was the managing partner at Campbell & Castillo. Over a period of five years, she drafted oil and gas title opinions, division order title opinions, and stand-up title opinions for energy companies drilling throughout Texas. In addition, she reviewed mineral title abstracts for drilling operations in Colorado, North Dakota and Oklahoma.

Buffie is an attorney, licensed in both Texas and North Dakota. She is a Certified Petroleum Landman (CPL), the highest honor bestowed by the American Association of Petroleum Landmen. Buffie is also a member of the Dallas County Bar Association, the Tarrant County Bar Association, the Fort Worth Association of Petroleum Landmen, the Lone Star Desk and Derrick Club, the Women's Energy Network, the Dallas Association of Professional Landmen, and the National Association of Royalty Owners. Buffie previously served as Board Member and President of the Flower Mound Bar Association.

Rosie joined Argent as an Oil and Gas Asset Manager. Prior to Argent, she served as Property Analyst with J.P. Morgan Chase Bank. Rosie worked for J.P. Morgan Chase and its predecessor banks for more than 15 years. Her experience includes both trust and mineral asset management. Rosie's responsibilities included offering business support to the Mineral Management team, assisting with the day-to-day management of oil and gas assets for mineral owners, providing reporting and information to clients as needed, performing lease and title verification, research for suspended and escheated monies, review of ad valorem tax statements, deed preparation, division order analysis, property sale coordination, title transfer and distribution of assets. As an Oil and Gas Asset Manager with Argent Mineral Management, Rosie fulfills these same responsibilities.

Rosie is a Registered Landman certified through the American Association of Professional Landmen. She is a member of the Fort Worth Association of Professional Landmen, the Lone Star Desk and Derrick Club, the Women's Energy Network, the Dallas Association of Professional Landmen, and the National Association of Royalty Owners.

Rosie Calvillo



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