# THE LONE STAR PIPELINE



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# **Our Purpose**

The Association of Desk and Derrick Clubs (ADDC) is a non-profit, international organization whose purpose is to promote the education and professional development of individuals employed in or affiliated with the petroleum, energy, and allied industries and to educate the general public about these industries.

## **Our Mission**

Our mission is to enhance and foster a positive image to the global community by promoting the contribution of the petroleum, energy, and allied industries through education by using all resources available.



### **Bridging the Gender Gap in Oil and Gas**

The rigidity of the oil and gas industry makes it difficult for women to participate.

### BY ABBY JOHNSTON | July 29, 2017



A recent report by the Boston Consulting Group (BCG) explores an untapped reserve that the oil and gas industry has slept on for years: women.

As the *Houston Chronicle* reported, the Bureau of Labor Statistics shows that women represent only 14.5 percent of the workforce in oil and gas. For scale, in technology—which is famously hostile to women—25.5 percent of the industry is female.

According to the report—which was done in conjunction with the World Petroleum Council and will be updated every three years to coincide with the World Petroleum Congress—the paltry number of women in the industry are "disproportionately in office jobs; they have a very limited presence both in technical roles, which are often considered prerequisites for career advancement, and in upper management."

BCG says that the lack of gender diversity manifests in three main ways: a smaller pool of qualified candidates to draw from; the teamwork, creative problem solving, and perspective that women exhibit in higher percentages; and the lowered credibility associated with few women in senior leadership roles (there's a steep drop between the percentage of women in middle-management and senior leadership—from 25 to 17 percent).

Should this trend continue, the consequences for the industry could be dire, according to BCG:

The combined effects could ultimately weigh heavily on oil and gas companies' ability to increase capital productivity, which will be vital as they wrestle with the challenges posed by the potential large-scale retirement of many experienced employees, an ongoing uncertain oil price environment, and advances in robotics and artificial intelligence that could reshape the industry in a host of ways.

But to promote more women into meaningful roles—or even being able to recruit them at all—will require a major overhaul in the industry. As BCG pointed out, not only is the boys' club aesthetic daunting for women, but the industry has "structural barriers" that make it difficult for women with families. This leads to a drop in job satisfaction for women mid-career, and can also affect the ability for women to move up to executive positions.

Certainly, career limitations for women who have families are not unique to the oil and gas industry. But it seems less likely that significant changes will be made when the very people these policies would help the most aren't in the room. Women could be beneficial and even critical to the future of oil and gas, but accessing the resource will take more than a drill.

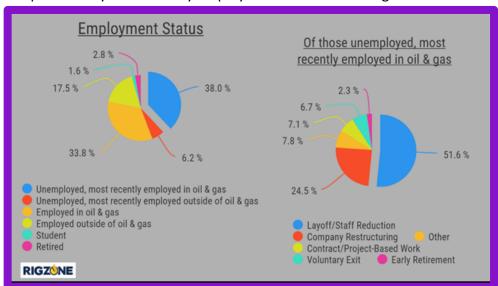


#### Where Did the Oil, Gas Workers Go?

Valerie Jones - Rigzone Staff | Wednesday, August 09, 2017

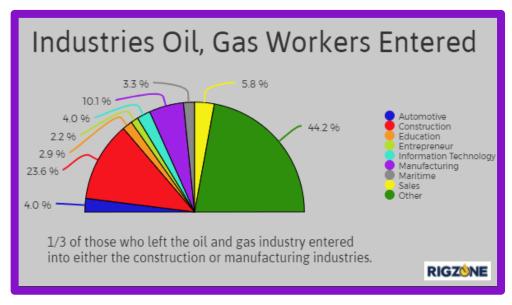
Trying to recoup after a layoff can be tough enough in itself, but for those who have been laid off from oil and gas, an industry that ebbs and flows constantly, questions often arise of whether professionals should take their talents elsewhere.

As Rigzone explored in its first story about the <u>oil and gas industry's</u> <u>departed workers</u>, 38 percent of respondents said they were currently unemployed, having most recently worked in oil and gas. More than half of those people were laid off. While opportunities for work, specifically in drilling and oilfield services, were sparse during the downturn, it forced some people to find opportunities in other industries outside of oil and gas. Of the survey's more than 1,500 respondents, about 17 percent reported they are currently employed outside of oil and gas.



#### **Industries Welcoming Oil, Gas Talent**

Laid off oil and gas workers seemed to migrate most to the construction and manufacturing industries. According to survey results, according to survey results, one-third entered into either construction (23.6 percent) or manufacturing (10.1 percent).



While U.S. employment in oil and gas extraction and support services saw declines month over month the past few years before reaching a low in October 2016, other industries were adding jobs, according to the U.S. Bureau of Labor Statistics (BLS).

An Aug. 4 detailed industry employment analysis from the BLS reported that manufacturing added 16,000 jobs in July and 100,000 jobs since November 2016. Construction jobs increased slightly by 6,000 in July, with building construction paving the way with 5,500 jobs added.

"When we place a job posting, there's a greater concentration of candidates with oil and gas experience. Since mid-2014, it's been consistently strong all the way around."

Jeff Applegate, CEO of Texas Injection Molding, a Houston-based plastics manufacturing company, has seen firsthand how oil and gas professionals can transition into manufacturing work.

"Whether it be maintenance personnel, quality personnel or engineering personnel, we have hired from the oilfield for all three of these departments," Applegate told Rigzone. Downturn "or not, the majority of applicants we see for a job come with oil and gas experience."

Applegate started Texas Injection Molding in 2013 and said some of the best workers he's hired have come from an oil and gas background.

"The concentration is greater," said Applegate. "When we place a job posting, there's a greater concentration of candidates with oil and gas experience.

Since mid-2014, it's been consistently strong all the way around." Certain skillsets oil and gas professionals possess (i.e. reading blueprints, technical background, familiarity with electrical controls and hydraulic systems) translate well to the type of work done at his company, Applegate said. "Whether engineers are taking components and building something for the oilfield or taking components and building a manufacturing plant for molding ... while it's certainly not a 1:1 translation, there's a lot of commonality in the skillset."

Applegate mentioned he's heard of billions of dollars of investments being made in new polyethylene plants on the Gulf Coast to take advantage of low costs for natural gas.

Manufacturing is one of six sectors accounting for the bulk of job growth in metropolitan Houston in 1H 2017, adding 10,500 jobs, according to recent data from the Greater Houston Partnership (GHP).

Methodology: Rigzone conducted the worker exodus survey using online survey tool Survey Monkey. The survey was executed via email to Rigzone's member database as well as the company's social media platforms from May 11 through May 18 and garnered more than 1,500 responses from more than 100 countries.

Valerie is an experienced writer and editor dedicated to providing useful and relevant career news about the oil and gas industry. Email Valerie at <a href="mailto:valerie.jones@rigzone.com">valerie.jones@rigzone.com</a>



### **MEETING INFORMATION**

- Our meetings are generally held the second Thursday of each month at 6:00PM at the Brookhaven Country Club | 3333 Golfing Green Dr.
   | Farmers Branch, TX 75234
- The cost of dinner is \$30, cash or checks made payable to Lone Star Desk and Derrick Club of Dallas | RSVPs must be made by the second Tuesday at 10:00AM unless otherwise stated.
- Prior to the meeting, there will be a Social Hour from 5:00-6:00PM with a cash bar.



# **Dates and News**

- August Meeting
  - •Thursday, August 17th 6:00 p.m.
- August Board Meeting
  - •Wednesday, August 30th 6:30 p.m.
- Clay Shoot
  - Friday, September 8th Dallas Gun Club
- September Meeting
  - •Thursday, September 14th 6:00 p.m.



- ❖ Joan Blair August 12<sup>th</sup>
- ❖ Toni Epps August 18<sup>th</sup>
- ❖ Peggy Tibbets August 19<sup>th</sup>
- ❖ Dara Blackwood August 21st

# Oil Glossary "Z"

**Zeta potential** - The electro kinetic potential of a particle as determined by its electrophoretic mobility. This electric potential cause colloidal particles to repel each other and stay in suspension.

**Zinc chloride** - A very soluble salt used to increase the density of water to points more than double that of water. Normally added to a system first saturated with calcium chloride.

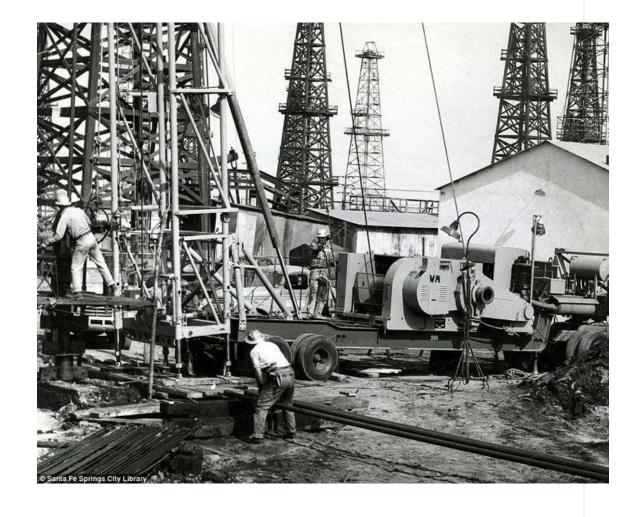
**Zero-zero gel** - A condition wherein the drilling fluid fails to form measurable gels during a quiescent time interval (usually 10 minutes).

**Zone** - The term "zone" as applied to reservoirs, is used to describe an interval which has one or more distinguishing characteristics, such as lithology, porosity, saturation, etc.

Symbol	Price		Change	%Change	Volume
*OIL	47.57	•	-0.02	-0.04%	723898
BRENT	50.82	<b>A</b>	0.09	0.18%	325136
NAT GAS	2.93	•	-0.029	-0.98%	93001



Area	Last Count	Count	Change from Prior Count	Date of Prior Count	Change from Last Year	Date of Last Year's Count
U.S.	11 August 2017	949	-5	4 August 2017	+468	12 August 2016
Canada	11 August 2017	220	+3	4 August 2017	+94	12 August 2016
International	July 2017	959	-1	June 2017	+21	July 2016





# **ADDC President's Letter**



Board of Directors

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Carl E. Gungoll Exploration Inc.

REGION VII DIRECTOR
Marilyn Carter

Maggi Franks President

1600 Edgewood Drive Charleston, WV 25302 (304) 343-5557 O (304) 206-7377 M maggi@edgewoodcc.com (o) maggsmf@aol.com

August 2017,

Friends and fellow members,

I hope everyone saw my email in July regarding the 3 awards to clubs for registration to Convention. I am proud to say we had 20% participation. Each club that entered had great ideas about recruiting and retaining members, but three stood out above the rest. The winners were: in the small club division – the Abilene Club, in the medium club division – the Midland Club, and in the large club division – the Lafayette Club. CONGRATULATIONS to all of the winners and to every club that participated. If ADDC continues this program next year, I hope that every club takes advantage of this opportunity, because as we know all it takes is one convention or one regional meeting and the members are hooked. I want to extend a special thank you to Jill Coble, Theresa Adams and Donna Siburt for their work on creating the criteria and then choosing the winners.

Speaking of convention, we have some rather weighty issues that will be up for discussion and vote. I urge everyone to review the proposed amendments and discuss them with your clubs. We all have opinions on the future of our Association. During open forum opinions may differ, and passions for ADDC may overflow. I have hope; please remember that we are in this together. Though we may not agree, and no one person is any less of a member than any other. Treat each other with the respect you would hope to receive yourself. We need to come together as one, to insure that there is a future. The board and I will do our best to answer any and all questions, and hopefully we will all come up with the right decision for the future of our Association.

I have another request of you: I'd like to ask you to think about one more serious item before convention. You must remember that your club's delegate will be sent to convention as either informed or instructed. If your club's delegate is informed, that means that he or she understands the views of the club, but can weigh any additional information they receive, and vote based on that. If your delegate is instructed, that means the club has determined how they want the delegate to vote, and that delegate must vote that way regardless of any new information or discussion.

Convention is not only a time of business, but a time of learning, networking and revitalizing friendships. As I say all the time, starting back before I had ever attended a convention, you get out of it what you put into it. If you attend the field trips and seminars, if you listen to the speakers at the meetings, and if you talk with your fellow members, you will get the education and the friendships of a lifetime. See you soon!

Until next month,

Maggi Franks

# Region IV Director's Letter

# Region IV Director's Newsletter



### Evelyn Green

2017 Region IV Director evelyn@gbcminerals.com

#### Dorothy Jordan

Corpus Christi DorothyJ@headingtonenergy.com

### Tiffany Sellars

Dallas TSellars@pittsoil.com

#### Helen Lovato

Fort Worth helovato@swbell.net

#### Lynda McCluer

Graham Ismccluer@yahoo.com

#### Donna Altomari

Houston dyatx@yahoo.com

### Carla Adams

Lone Star cadams@jkmii.com

#### Val Williams

NHMC

Valwilliams1950@gmail.com

#### Sue Weaver

San Antonio suew@osbornheirs.com

### Lori Lawrence

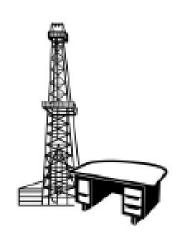
Victoria

lori lawrence@kindermorgan.com

#### Connie Bass

Wise County

Connie.bass@btt-group.com



### August, 2017

Region IV Members – have you mailed your registration form in for Convention??? Hopefully you have sent it in before the "Late Date" of August 1<sup>st</sup>. Remember that the last date to for registration is **September 8<sup>th</sup> – Postmarked Date!** Field trips are still available, but filling up quickly. Don't forget the wonderful seminars that are planned including two (2) **FREE** Seminars that will be presented by Desk and Derrick Members.

There are still hotel rooms available, if you haven't already made your reservation. Go to the Holiday Inn Riverwalk website: <a href="www.hiriverwalk.com">www.hiriverwalk.com</a>. Use the Block Booking Code "BEP" and you can book your room. Of course, if you have any questions – do not hesitate to contact me or the hotel direct.

Exciting News and Hot off the press - ADDC is NOW ACCEPTING PAYMENTS for Convention via PAYPAL! You can use your credit/debit cards or even your PayPal account to pay for the Convention Registration. You will complete and mail your Registration Form to ADO, but make your payment on line via PayPal at <a href="https://www.addc.org">www.addc.org</a>. But of course, checks are still accepted.

The PayPal payment option can be accessed in the Members area on either the <a href="https://www.addc.org/members/addc-convention-registration-information/">https://www.addc.org/members/addc-convention-registration-information/</a> page or the <a href="https://www.addc.org/members/general-information-attendees-reports-and-history/">https://www.addc.org/members/general-information-attendees-reports-and-history/</a> page. Simply choose the option you want from the drop-down menu and click "Pay Now". If you have any questions about the PayPal Convention payment option, you may contact Mark Loch (administrative inquiries) or Wayne Ammons (technical support).

Sadly, Region IV has lost another long-standing member. On July 17<sup>th</sup>, our beautiful friend Ruth Ann Spears passed away. Ruth Ann joined the Desk and Derrick Club of Dallas in 1958 and in 1974 she served as the Region IV Director. In May she fell and broke her hip and was recuperating well; but unfortunately she fell again and had to have a second hip replacement. Regrettably, her kidneys began to fail, and she wasn't able to recover. Please keep her family in your thoughts. Ruth Ann will be sadly missed by all who knew her.

Hugs to all,

Evelyn

"The future belongs to those who believe in the beauty of their dreams." ~ Eleanor Roosevelt



#### Board of Directors

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Carl E. Gungoll Exploration Inc.

REGION VII DIRECTOR

Marilyn Carter

Mark Loch Association Distribution Office Manager (ADO)

Association of Desk and Derrick Clubs P.O. Box 847 Bethany, OK 73008

(405) 543-3464 O

Email: <u>ado@addc.org</u> Website: www.addc.org

Greetings; ADDC Board and Members;

I hope this letter finds all of you still enjoying a great summer and looking forward to the beginning of a new school year for your children or grandchildren and that everyone had a great and memorable July 4th holiday.

The month of August is always exciting as ADO and the ADDC focus on the upcoming ADDC International convention, this year being held in the beautiful city of San Antonio, Texas. Member registrations are still coming in and I am looking forward to a busy month of August and receiving many more registrations for this exciting convention.

I will also be attending the summer NAPE Expo in Houston Texas on August 16th and 17th. My focus will be the development of our organization through educating individuals on the benefits of the ADDC to individuals, corporations and the general public alike. I am anticipating being able to reach out to many potential new members thereby growing our membership numbers. I would like to ask again that each one of you please encourage co-workers, relatives and friends alike to become a member of the best educational and networking organization in the energy industry. The ADDC is for everyone and each and every member will gain a wealth of education, networking and social experiences that they will remember for the remainder of their lives.

Please know that ADO is here for you to help you grow your clubs and retain existing members. Please contact me via phone or Email and I will be happy to assist in every way possible.

Please encourage your club members to register to attend the ADDC convention in San Antonio, Texas. Convention information is available on the ADDC website or from ADO. As a new benefit to those wishing to register for convention you are now able to pay via PayPal. There is a link on the ADDC website for this procedure. You may also pay via credit card or check. I hope to see a great turnout for this year's convention. GAC and Region IV Director, Evelyn Green and your ADDC Board of Directors are working to make this a convention all attendees will not soon forget.

In closing, it has and continues to be a pleasure serving each and every one of you as your ADO Manager. I will continue to do my best to ensure the ongoing success of the ADDC and the promotion of its member and potential members. I will be happy to be of assistance to every member or potential member of the ADDC in every way possible. I look forward to the remainder of this exciting year and to many years ahead for the ADDC and as your ADO Manager.

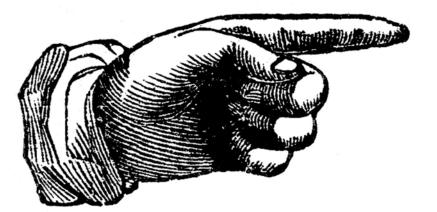
Until next month or next contact, remember any movement forward is progress so keep moving forward in progress and improvement.

Sincerely;

Mark Loch ADO Manager ADDC

# Spotlight

# Please Notice This



## INDUSTRY APPRECIATION

Thursday, October 26<sup>th</sup>
Amegy Bank
2501 N. Harwood Street, Suite 201
Dallas, Texas 75201





#### **MAILING ADDRESS**

The Lone Star D&D Club of Dallas P. O. Box 600416 Dallas, Texas 75360-0416

#### **ONLINE RESOURCES**

Club Website:

www.lonestardandd.org
Facebook: Click Here
Public Calendar: Click Here

Public Calendar: Click Here
ADDC Website: www.addc.org

Club Email:

info@lonestardandd.org

Texas Energy Council Website:

www.texasenergycouncil.org









# 2017 CERTIFICATION CLASS

# DRILLING

PRESENTED BY: STEVE BRUINGTON, PE

DATE: THURSDAY, SEPTEMBER 21, 2017

TIME: 8:00 A.M. – 5:00 P.M. SAN ANTONIO, TEXAS

MEMBER: \$75.00 NON-MEMBER: \$125.00

Class Overview:

History of Drilling Planning a well Rig Equipment Drilling Contracts Bits Mud Selection Wellhead Cementing Logging

Wellbore schematic Reports Directional wells

**REGISTRATION DEADLINE - AUGUST 1, 2017** 



# Are You Worried? Peggy Loyd

Are you worried about losing your job? In today's job market, you are more likely to get an employment opportunity based on a friendship or colleague's recommendation. Word of mouth is a great resource to hear of those "fabulous" jobs that aren't necessarily posted online. Reading the latest human resources information blogs, it appears that most employers are looking for potential employees with "soft skills" more commonly referred to as "people skills." Today's employers are looking for people who can work cohesively and independently on a team. Happy people make for good team mates. The, "I can get it done" person will more likely win out over the heavily educated candidate or even the candidate with the same educational background as they possess employable skills. People skills are in high demand. Work conflict is never a pleasant environment to work in. Employers are trying to avoid employees with social hang-ups. Today's employers are checking out the social media websites and pages of potential employees to check to see how they live outside of their work environments. Even more so, employers are starting to ask friends and colleagues about your personal habits and personality? What do you have lurking in your social media websites that could cause an employer to think twice about hiring you? Brush up on your resume writing skills. Today's resume is very different from resumes of the past. Some people even include a current photograph or media clip to introduce themselves to get a leg-up on the competition. Stay current in your resume presentation style and appearance. A good way to stay in the know with current topics and to make good relationships and meet business colleagues is to attend monthly Desk and Derrick meetings as well as field trips and seminars. You never know who may sit across the table from you at the next meeting? Remember – word of mouth is a great way to hear about fabulous jobs!!

Are you worried about the price of oil and gas going up or down? One sure way to keep abreast of current and world affairs within our industry is to read the "Desk and Derrick Journal" or to the Desk and Derrick members, the "DDJ." It's hard to read all the oil and gas industry magazines and to read all the online industry articles. Who has the time? With the DDJ, you can rest assured that you are keeping a pulse on the industry. You may see a layoff coming or know that your bonus is not going to be as big as last year if you pay attention to the news within our industry. The DDJ is your best choice for industry news.

Are you worried about the supply of oil and gas? Are we in an over-supply stage or are we about to exhaust our current inventory? As many of you know, if you are reading the DDJ, the North American Shale plays are keeping us employed with rigs running. There are many different things going on with the many shale plays across the U.S. Get your copy and stay tuned. Are we headed for feast or famine? The DDJ is your go-to source for our industry.

Are you worried about who is buying up our processing plants? Do you know who owns the biggest processing plant in North America? This information might cause you to lose sleep unless you are keeping up with all the relevant news about the processing and exporting of oil. Knowledge is key to being a key player in our industry. Do you go to industry meetings and meet other business colleagues and feel like you don't have anything to say? Well, without being involved in your industry how can you speak about your industry? Get involved with Desk and Derrick. Find a Club in your area and plug in. Volunteer or attend a Clay Shoot, Golf Tournament or Industry Appreciation event and meet and greet everyone you can. Walk the talk and get in the game!

Are you worried about education? Have you been out of school for a decade or more? Here is a quote from Zig Ziglar: You can finish school, and even make it easy — but you never finish your education, and it is seldom easy." If you are rusting instead of learning, take a moment to go to the Association of Desk and Derrick Club's website [www.addc.org] and check out their online videos. Click and learn each day at lunch or once a week. What do you have to lose? Education is free most of the time. Go to the library and check out a book and read instead of watching one TV show per night or even per week. The difference it will make in your life could very well be the beginning of a new career. Listen to a leadership podcast while you drive to work. There are endless free educational tools. Just look around and explore the endless possibilities right at your fingertips.

In closing, today's children are tomorrow's parents and employees. What are you doing to help foster growth not only in your own life but the lives of those around you? Plant a seed of hope! Share a good book by joining a book club. Start a book club if you can't find one! Volunteer at your Desk and Derrick Club events and foster new relationships. Did you know that most people find their dream jobs in their 50's? Most people realize their talents by volunteering and take their talents a step further by using them part-time and eventually they become fun full-time jobs! Start today – move or rust! Keep learning or go stagnant. What will you decide?

Peggy Loyd

2017 Editor – DDJ – Association of Desk and Derrick Clubs

2017 Treasurer – Lone Star Desk and Derrick Club of Dallas, Region IV

# Member Spotlight





Holly Lortie grew up in Arlington, TX and graduated from The University of Texas at Arlington in 2007. She has been working in the oil and gas industry since 2008 working as a land tech, lease analyst and geo-tech. She was recently married Carl Pankratz in April and lives in Dallas with her husband and loves reading, being active and meeting new people. Currently Holly works at Steward Energy in Frisco, TX as a Technician.

**Peggy Wright** 



Peggy Wright joined Lone Star Desk & Derrick in February this year. Peggy has been employed in the oil and gas industry for 35 years in East Texas, Houston and Dallas. During the recent downturn in the industry, Peggy completed her Associates Degree in Database Development at Collin College and now is actively seeking her next opportunity, hopefully in oil and gas!

Peggy and her husband, Greg, live in Allen, Texas. They have no children, but have adopted two cats that keep them entertained. Peggy's hobbies include travel, scrapbooking, and needlework, and she loves to watch HGTV and Food Network. After completing her degree in December, Greg and Peggy cruised the Caribbean on Holland America's new ship, the Koningsdam. Great food, beautiful weather and met lots of interesting people.

# **Upcoming Events**



### **ADDC Convention Registration:**

https://www.addc.org/site/assets/files/1083/addc convention registration form 2017.pdf



# SAVE THE DATE







FRIDAY, SEPTEMBER 8, 2017 | 11:00 AM - 4:30 PM
DALLAS GUN CLUB | 3601 STEMMONS FREEWAY | LEWISVILLE, TX 75067

## ABOUT THE EVENT

- \* Open to ALL
- First-come, first-serve basis
- Breakfast and Lunch sponsorship opportunities available
- \$750 per four-man team (includes cart and event shirt) or \$200 per individual (team TBD)
- Shooters provide ammo, eye and ear protection

## SCHEDULE OF EVENTS

- ❖ Registration: 11:00 am 12:00 pm
- \* Lunch: 11:30 am 12:30 pm
- \* Shoot: 12:30 3:00 pm
- \* Ceremony: 3:00 4:30 pm

Awards, gun raffles, and extensive door prizes.

### SPONSORSHIP OPPORTUNTIES

- \$7,000 Title Sponsor (3 teams)
- \$5,000 Shirt Sponsor (2 teams) or
- \$2,500 Shirt Sponsor (1 team)
- \$2,500 Cart Sponsor (1 team)
- \$2,500 Cap Sponsor (1 team)
- \$1,500 Beverage Sponsor
- \$300 Station Sponsor
- \$200 Door Prize Sponsor
- \$\$ Gun Sponsor

### EVENT CONTACT

Buffie Campbell bcampbell@argentmineral.com

### EMAIL FORMS TO

reneed@lonestardandd.org

### OR BY MAIL

Lone Star Desk & Derrick Club of Dallas
P.O. Box 600416

Dallas, TX 75360-0416

Lone Star Desk and Derrick Club of Dallas is a member of The Association of Desk and Derrick Clubs and is a non-profit educational organization. We are a 301 (c)(6) educational organization: Tax ID #35-2511125

# May Meeting Write-up

#### Change Just Keeps Happening - Submitted by Pat Blanford

On May 18th Mr. Fritz Brinkman of Align Midstream Partners presented our program and his Title was "Change Just Keeps Happening". Mr. Brinkman founded Align Midstream in March of 2013. Mr. Brinkman has over 40 years of energy experience; his primary responsibility is sourcing opportunities in the midstream sector through both acquisitions and greenfield opportunities including: pipelines, processing, treating and compression. Prior to founding Align, Mr. Brinkman was VP of business Development with Tenaska Capital Management. Prior to Tenaska, Mr. Brinkman was President, CEO and founder of Nexus Gas Partners which was sold to Regency Gas Partners within 14 months of its founding. Prior to Nexus, Mr. Brinkman initiated and developed the acquisition of Regency Gas Partners with Hicks Muse in 2004. Prior to Regency, Mr. Brinkman was Chairman, CEO and majority owner of Excel Resources. Mr. Brinkman spent his first 16 years working with Northern Natural Gas Transmission in the area of operations, supply, marketing and transportation. Mr. Brinkman attended the University of Nebraska at Omaha.

1970's: Gas Control and Gulf Coast Natural Gas Policy Act of 1978 (NGPA)

- · Established price ceilings for wellhead first sales of gas
- Title I
- Set of complex system of wellhead price ceilings by category
- Title II
- Provided a set of rules for allocating the costs of certain high-cost gas to industrial customers served by interstate pipeline companies
- · Provided authority in times of gas supply emergency to allocate gas to high priority users
- Section 311
- Allows an interstate pipeline company to sell or transport gad on behalf of any intrastate pipeline or local distribution company without prior FERC approval.

#### Effect of NGPA

- · Contract prices for all categories of natural gas increased in the initial years
- January 1985
- · Price ceilings on most new gas were removed
- Take-or-Pay
- Clause: pipeline companies/purchasers are obligated to pay for contract volume

2000's: MLP's & Midstream Company's

West to East Gas Flows began to open up

- Regency
- The main reason to purchase Regency was to capitalize on the West to East Gas Flow theory
- · Following the Regency purchase, the West to East Gas Pipelines below were constructed
- Two 42" Mid-Continent pipelines were constructed to Alabama
- Four 42" pipelines were constructed from East/North Louisiana to East Louisiana
- · Two pipelines were constructed out of the Rocky Mountains
- One 42" pipeline was constructed to the East Coast
- One 30" pipeline was constructed to Kansas

Nexus Gathering & Compression in North Louisiana

Shale Plays begin to develop

2010's: Prices Increase as Shales Blossom

**Production and Prices** 

 As supply decreased, prices and markets increased, calling for an increase in production. All of these factors led to the blossoming of the Shale Plays

Technology - Drilling and Timing

Private Equity

 As Shale Plays continued to grow, private equity was readily available for upstream and midstream management teams

Timing is everything! Mr. Brinkman showed us charts of how much production was added per drilling rig from 2011 through 2017 in the Eagle Ford, Bakken, Niobrara and Marcellus/Utica along with a graph showing production outlook through 2022.

Align Midstream Partners is a Dallas-based midstream company focused on serving producers' needs in emerging and established basins within the US.

Align is concentrated on building greenfield midstream assets including gas, crude oil and water gathering pipelines, treating and gas processing plants, and salt water disposal wells in emerging basins.

Align is also focused on acquiring midstream assets in established basins and on creating opportunities through repurposing facilities as appropriate. Align Midstream Partner's seasoned management team has a proven track record of providing their customers meaningful midstream solutions.

Change – Even Faster

Don't Resist It

Submitted by Pat Blanford