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Our Purpose

The Association of Desk and Derrick Clubs (ADDC), an international non-profit organization, is a premier provider of energy education and professional development. ADDC's purpose shall be to promote the education and professional development of individuals employed in or affiliated with the petroleum, energy and allied industries, and to educate the general public about these industries as well as the companies and global communities the members serve.

Our Mission

Our mission is to enhance and foster a positive image to the global community by promoting the contribution of the petroleum, energy, and allied industries through education by using all resources available.

Club Motto

"Greater Knowledge, Greater Service"

JULY 2019

The Lone Star Pipeline

The Lone Star Desk and Derrick Club of Dallas President's July Letters



Happy July 4th, Independence Day! This is a very important holiday in America. On another note summer has arrived in Dallas, Texas and it is hotter than a firecracker.

In July we do not have a Membership Meeting and instead have our July Social. On Sunday July 28th we will meet for "Escape the Room". It's supposed to be lots of fun and I'm sure Lone Star has many first rate detectives to solve the clues and get us released from that room. The

details follow on Page 4

We are working on our Sixth Annual Lone Star Shoot Out to be held October 4, 2019. We have two shirt sponsors, a cap sponsor and several teams already signed up. Our Clay Shoot Chairman, Polly Marek welcomes any assistance she can get with sponsors, donations, door prizes and teams to shoot. This is truly a whole Lone Star participation event and so very important as this is how we make our monies for the scholarships we award to deserving area students who will one day work in our beloved industry.

Carla, Patsy, Polly, Pat and Peggy Tibbetts volunteered to work the Dallas SPE Golf Tournament June 3rd. It is always important to help other organizations in our industry.

Patsy Gomez, our First Vice President has had informative and interesting speakers in 2019 and we look forward to the rest of 2019 as a truly educational experience listening and learning from their presentations. Our speaker August 15th will be Kunal N. Patel from the Federal Reserve Bank of Dallas, Oil and Gas Division.

Our membership now stands at 34. I want to thank all of the members for bringing guests to our meetings and as a result we have several new members this year. Keep up the good work and be the STARS that you all are!

"Knowing is not enough; we must apply. Willing is not enough; we must do."
Johann Wolfgang van Goethe (1749-1832) German Poet

Until next month,
Pat



MEETING INFORMATION

Time & Place

Our meetings are typically held on the third Thursday of each month at 6:30 PM at

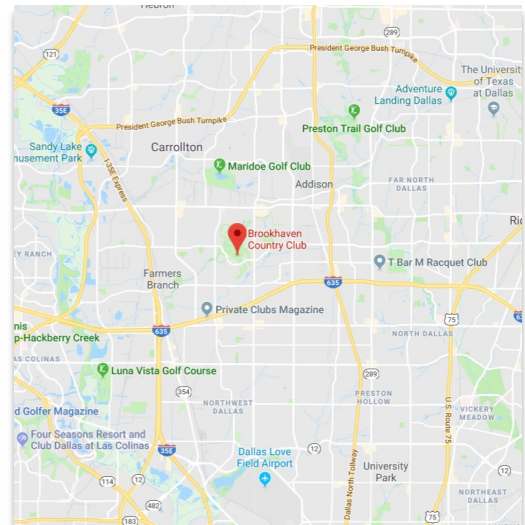
Brookhaven Country Club
3333 Golfing Green Dr.
Farmers Branch, TX 75234

Cost & RSVPs

The cost of dinner is \$30, cash or check made payable to *Lone Star Desk and Derrick Club of Dallas* / *RSVPs and cancellations must be made by the third Tuesday at 10:00 AM* / *Members and guests are responsible for payment if cancellation procedure is not followed.*

Social Hour

Prior to the meeting, the club will host a *Social Hour from 6:00-6:30 PM in the lobby adjacent to the meeting room. Drinks can be purchased at the bar.*



UPCOMING MEETINGS AND EVENTS

Membership Meetings

Thursday, August 15, | 6:30 PM

Board Meetings

Thursday, July 18, | 6:30 PM

Thursday, August 8, | 6:30 PM

Coming Events

July Social (No Membership Mtg in July)

Sunday, July 28, | 2:00 PM

Clay Shoot

Friday, October 4, | 9 AM—1:30 PM



THE OLDER YOU GET
THE BETTER YOU GET
UNLESS YOU'RE A
BANANA

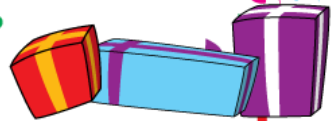
BETTY WHITE

July Birthdays

Carla Adams 7/6 — Janet Beavers 7/8



Happy Birthday!



IMPORTANT JULY DATES

Canada Day
July 1

Independence Day
July 4

National Ice Cream Day
July 21

National Gorgeous Grandma Day
July 23



Ice Cream Social





LONE STAR DESK & DERRICK JULY 2019 SOCIAL

SUNDAY, JULY 28TH

11661 Preston Road, Dallas, TX 75230

972-338-4510

It is located at the SW corner of Preston and Royal

Tentative 2 pm

TBD: Meet afterward for food and drink

Please RSVP and Pay \$30 online

www.lonestardandd.org

RSVP by July 12th





Rick Roybal
Discovery Natural Resources

Program Recap Written by Patsy Gomez

Invoicing Issues and Control Weaknesses

Why Oil and Gas Operators should establish a Contractor Oversight Program

A Contractor Oversight Program will save your company Millions of dollars. The program should include due diligence reviews and risk-based contractor and vendor audits.

Examples of what can you do:

- a) Analyze total hours on the sample set
- b) Request GPS data to substantiate start/stop times, stand-by times
- c) Review quantities hauled through SCADA data
- d) Review charges for disposals washouts
- e) Visit third party disposals
- f) Request/enforce the contractor to provide more detail on the tickets/ utilize electronic field tickets + analytics

While conducting these audits recognize various contractor invoicing/field ticket issues; provide techniques, ideas, and tools to identify issues and audit invoices; distinguish between back office problems and fraudulent invoicing; define elements of a strong contractor oversight program.

Contractors most likely to experience problems are Water Haulers, Roustabouts and Field Specialty Contractors.

Common issues identified with contractors who haul fluids

- No hauls performed
- Invoicing more hours/bbl than worked/hailed
- Invoicing for unsubstantiated stops or washouts
- Missing critical information
- Strike throughs/erasures/sloppiness

Common issues identified with roustabouts

- Invoicing more hours than worked
- Doubling up or ghost employees/subcontractors
- Charging for unused or unnecessary equipment
- Invoicing for services performed (superfluous)
- Duplicating work /performing repetitive unnecessary work

What can you do

- a) Analyze crew size, hours, drive-time supplies, rentals, and equipment operators
- b) Verify sub work, and perform visual spot-checks of their work (Don't expect what you don't inspect)
- c) Perform in-house GPS review or have them do it
- d) Payroll
- e) EFT's
- f) Consider reviewing just those invoices that are on "auto-approve."

Field Specialty Contractors

Who are they / what do they do?

- Tank cleaning
- Water treatment
- Well testing
- Remediation
- Pressure control
- Specialty rentals

Common issues identified with this type of contractor

- Subcontractor – markup, quality, approved contractors
- Charging Per Diem though not paid to employees
- Invoicing more than actual work performed
- Revolving rate sheets

In conclusion, learn to recognize what are bad invoicing practices vs. what is fraud? Below are examples of red flags that should be investigated further:

- Unsophisticated Invoice style
- Sequenced Invoicing
- Duplicate invoices
- Invoices submitted without support
- Cannot be matched to associate work product
- Amounts in rounded numbers
- Little to no details provided on invoices/field tickets
- Casual or sloppy grammar spelling mistakes
- No remittance address

OIL PATCH FACTS

The U.S. petroleum industry began in 1859 when a former railroad conductor drilled a well 69.5 feet deep in Northwestern Pennsylvania. Considered America's first exploration company, the Pennsylvania Rock Oil Company of New York incorporated in 1854. It reorganized as Seneca Oil Company of New Haven Connecticut in 1858.

Investors in the first U.S. oil company would be rewarded in the summer of 1859 when a former railroad conductor used innovative technologies to complete the country's first commercial oil well. News spread about the viscous, easily refined petroleum (from the Latin "petra," rock, and "oleum," oil). The Pennsylvania well that launched America's petroleum age was 69.5 feet deep.





When Pat Blandford asked me to write my Bio for The Pipeline in my “spare” time, she laughed and I laughed. There isn’t much “spare” in my time these days but I am good at multi-tasking. I’m typing this as I wait for the oven timer to tell me that the Apple Crisp is ready.

I was born and raised in the good old West Texas town of El Paso, made famous by the Marty Robbins song. Diversity is a word you hear often, but you rarely see. El Paso, on the other hand, is all about cultural diversity. Hispanics make up the majority of the population; however, Fort Bliss and Holloman Air Force Base brought people from all over the world to the area. Our neighboring state of New Mexico added a Native American flavor to the city and with Juarez just across the border we

experienced life in Mexico firsthand. Most of us, regardless of the color of our skin, are bilingual English/Spanish because business is conducted in both languages. We also read and write fluently in both languages and are very comfortable in either culture. We know what real Mexican food is and we speak Spanish like they speak it in Mexico.

I was raised in a very traditional Mexican American home where my father worked for the U.S. Post Office and my mother stayed home with five kids and at least one dog. There was never a dull moment or a quiet one in our three bedroom 950 sq ft home! My siblings and I attended The University of Texas at El Paso. My oldest sister and my youngest brother went to work for the Border Patrol, one brother is a Dentist and my youngest sister is an Attorney for El Paso Electric. I graduated with honors in 1981 and went to work for EXXON as a Drilling Engineer in Midland, Texas. This was EXXON before joining forces with Mobil.

Talk about the culture shock! There was no diversity in that town or in the company. I had never thought of myself as a minority, but in Midland, I was constantly reminded. My sisters and I grew up as tomboys and I was used to going to school with all men. I was not prepared for the hostility women of my era encountered in the workplace. Women were not welcomed in our non-traditional roles so the few of us female engineers had to navigate that world very carefully. Looking back at the fashions of the 80’s, women were wearing blazers and blouses with padded shoulders, I think to make us look bigger and less vulnerable. We also wore ties. We were disguising ourselves as men to try to fit in. Eventually our competence wore off the hostility and most of the men accepted us.

In November 1981 the man of my dreams moved into the apartment next door. He was a blond, blue-eyed geologist, and in my opinion, the best looking guy I have ever seen. We started going on hunting and fishing trips together and soon we fell in love. I still call him my “Prince Adventure”

because all our dates were an outdoor adventure! He proposed in June of 1983 and we married that October. A week after our honeymoon, he left the country for Argentina on a Sulphur Exploration project he was assigned to by his employer, Texas Gulf Minerals and Metals. In his absence and while I was reading the Midland Telegram Reporter, I came across the wedding announcements. There in the middle of the page I saw two couples celebrating their 50th wedding anniversary. I did the math and quickly realized that my Prince Adventure and I would be 76 years old when we celebrate our 50th. When you’re 26 years old, 76 sounds very old. I thought to myself, “50 years is not enough time!” When my husband returned from Argentina, I told him that “till death do us part” was not enough time for me. I was going to love him forever. As you can imagine, he felt a bit uncomfortable with this forever proclamation of mine. I told



him, "that's just how I feel. I'm not expecting you to feel the same way." On our 16th Anniversary he gave me an "I'm going to love you forever" anniversary ring. We're celebrating our 36th Anniversary this October and we're still saying "forever".

By 1991 I was working for ARCO Oil and Gas and was transferred from Midland to Plano to work with ARCO International Oil and Gas. That September I was pleasantly surprised to find out that I was 6 weeks pregnant. We had been trying since 1989! My son was born in 1992 and I quickly realized that I could not be the Super Mom I wanted to be and continue my employment. During maternity leave, I started Gómez Service Corporation (GSC), a Commercial Construction Staffing Company. I actually worked both businesses for a full year. In 1993, my business had grown enough that a decision had to be made because I didn't have capacity to do both. The universe handed me a nice surprise when ARCO International decided to move back to California. I took the severance package and stayed behind to work my business full time. During this time our second son was born and I was able to be the Super Mom I wanted to be. I nursed both my boys, watched their first step and heard their first word. I had a crib, a changing table and a highchair in my office. I never missed a soccer game, karate test, recital, swimming competition or school performance. I even chaperoned several school field-trips!

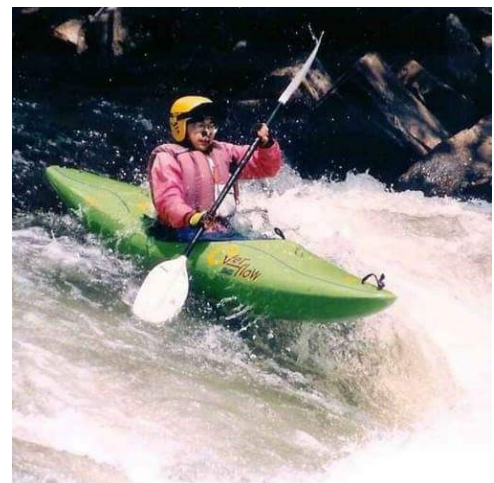
In September 2000, I sold GSC to a corporation out of Connecticut that was expanding nationwide. Shortly after the sale, I started getting phone calls from business owners asking for financial advice. They knew about me, they knew I had sold my business and they thought I was an astute business woman!

That's when I decided to align myself with a financial institution and started my journey as a Financial Advisor. Sometimes people ask if I miss being an Engineer. I do not miss it at all because I discovered that I love to work with people. I'm still required to solve problems but with people, the problems and the answers are very unpredictable. Talk about the challenge of setting up that equation! In addition to my financial services business, my husband and I own several rental properties: single family homes and several multi family apartment complexes. The whole family, including both our sons, work this business. Last year, we also became involved with a technology company that develops and sells software to Independent School Districts across the nation to help them gather data that must be reported to their respective states and/or the federal government to collect funds for different programs.

My Prince Adventure and I still enjoy so many outdoor activities: fishing, hunting, camping and my favorite is white water paddling. We own several kayaks and canoes. Although I must confess, they are rather dusty at the moment because it's hard to find time to get them in the water.

I love to learn so I read books either the hard copy or books on tape in my car. And if you see my posts on Facebook, my family thinks I'm a very good cook. Most of my friends love my authentic Mexican Salsa and several have suggested that I start selling it. Perhaps, that's a business for the future.

I want to thank Mary Mackey for inviting me to be her guest to a Lone Star Desk & Derrick meeting in February 2018. I was apprehensive because I didn't know if I would be welcomed since I don't work in the industry. The welcome was and continues to be very warm and I am made to feel like I belong. I truly enjoy serving on the Board and continue to learn about the Oil and Gas Industry or the "Energy Sector" as we refer to it in my current profession.



Land and Minerals: A Charitable Legacy for Future Generations

By: Buffie Campbell, JD, CPL,
Argent Mineral Management



It's not something any of us like to think about and often requires a difficult discussion with loved ones; but having a prepared estate plan can be a beneficial gift to family and friends during an emotionally difficult time. If you own minerals, explore the possibilities of land and mineral donations to charities close to your heart.

The United States is a world leader in oil and gas production and American landowners have the unique ability to profit from mineral reserves deep below the surface. Texas land and mineral owners have the added advantage of multiple oil and gas plays and multi-level stratigraphic pay zones. It's not called Texas Tea for nothing. These energy resources allow for long-term revenue possibilities and creative charitable opportunities.

The average life of an oil well is 20 to 30 years with technology advancements extending that time frame far into the future. Oil and gas products reach into our daily lives through our vehicles, jet fuels, computer parts, cleaning supplies, clothing, ballpoint pens, tennis rackets, bulletproof vests, perfumes, medical devices, and even denture adhesive. As a charitable donation, revenue from mineral and royalty interests can sustain an educational endowment to educate and empower our students, provide capital for new medical technology and treatments, fund training programs in poverty-stricken areas, jumpstart a garden in a food desert, and so much more.

This is an opportunity to be creative with your minerals while creating a lasting legacy that can benefit so many. A few options for donating minerals are listed below, but you are encouraged to speak with your estate planning attorney to determine the best method to achieve your long-term goals.

Types of Mineral Donations:

Will Bequest – Provide lasting legacies through your estate plan. Charitable gifts through a Will bequest allow you to utilize your mineral interests during your lifetime and then provide a continual stream of revenue for the charities of your choice.

Term Royalty or Mineral Deed – The gift of revenue during your lifetime without losing any ownership or control of the property. You can gift for a specified time frame, for a specific dollar amount through production payments or for your lifetime.

Partial Royalty or Mineral Deed – The split gift. This allows the donor to gift a portion of ownership, whether specific acreage or a percentage, while still retaining ownership of the rest.



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Terry Ligon

2019 ADDC President

HC 75, Box 495
Eliasville, TX 76481

940-550-5168

terryligon@hotmail.com

July 2019

As we approach the second half of 2019 and the summer months of vacations, we must not let our passion for ADDC wane. Let's all continue the drive to increase our membership and spread the word about Desk and Derrick.

We are proud to announce we have 1096 members; this is exciting as we budgeted for 1080 members. We are over our projected number of renewals for our budget this year.

The 2019 Nominating Committee has worked very hard this year and I am happy to present the nominees for the slate of officers for 2020:

President-Elect	Evelyn Green
Secretary	Casi Nichols
Treasurer	Philana Thompson
	Maggi Franks

The forms and photos of the nominees were reviewed by the members of the 2019 Nominating Committee and were approved as received.

We are drawing near to our 68th Annual Educational Conference and Convention. I hope you have all sent in your registrations and are looking forward to a great experience in Kansas City. The Central Region is working very hard to make this a memorable time for everyone.

We have THREE free seminars --- "Programs! Programs! Get Your Programs Here!", "Helpful Hints for Small Clubs" and "Social Media Marketing: Facebook and Twitter". I think you will find these seminars informative and entertaining. And, it never hurts to learn more about this association and what it takes to make it run. It will be a great learning experience.

Be sure you get your official Credentials Report sent in for your delegate and alternate so that your delegate will be eligible to vote at the convention. This form must be sent in to your regional Credentials representative and on record so that your delegate can vote for you, the member.

I wish each of you a great summer! Happy Canada Day on July 1st to our Canadian members and Happy Independence Day on July 4th to our American members.

Remember --- "In the waves of change we find our direction." --- Anonymous

Terry Ligon



Central Region Director's Newsletter



Connie Bass
Central Region Director

Abby Johnson
Butler County

Barbara Chapman
Dallas

Shelly McCool
Enid

Judi Jones
Fort Worth

Lanette Mills
Graham

Sharon Hiss
Great Bend

Jamie Sabata
Liberal

Pat Blanford
Lone Star

Jamie Gilmore
OKC

Teri Swarengin
Red Earth

Jill Klein
Tulsa

Abby Bock
Wichita

Rena Shaffer
Wichita Falls

July 2019

Happy 4th of July everyone:

So hard to believe that this year is already halfway over and Convention is just around the corner. Our highlighted president this month are Jamie Gilmore, OKC Club and Sharon Hiss Great Bend Club.

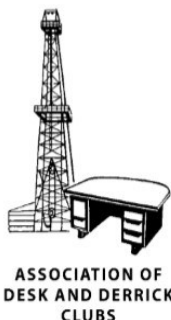
- Jamie Gilmore, OKC president started out as a Sr. Supply Chain Analyst for Devon Energy however she is now self-employed. She and her husband Jason have two children, Libby (13) and Lawton (10). Her hobbies are baking and reading. Her plans for the OKC club is to maximize club participation and draw people out who need encouragement. She also sees this as a major learning opportunity.
- Sharon Hiss, Great Bend president is store manager of Gressel Oil Field where she is in charge of inventory, pricing and delivery as well as taking care of her customers. She stated that she and husband Rick do not have children however she claims her nieces Vicki, Amy and Billie as her "kids". Sharon's hobbies are gardening and watching their cattle under the tree enjoying nature. Being a longtime member she still wants to gain more knowledge about the energy and share her experience and leadership with others.

Reminder: Convention will be in Kansas City, MO September 25th through 28th at the Marriott Kansas City Country Club Plaza. I will be sending out the online registration information to the presidents. Information is in the registration packet for registration by phone. Looking forward to seeing everyone there.

And as always remember this--- "The Key to education is the Willingness to Learn"

Sincerely,

Connie Bass
2019 Central Region Director



SIXTH ANNUAL LONE STAR SHOOT OUT

October 4, 2019 | ELM FORK SHOOTING SPORTS

FRIDAY, OCTOBER 4, 2019 | 9:00 AM - 1:30 PM
ELM FORK SHOOTING SPORTS | 10751 LUNA ROAD | DALLAS, TX 75220

ABOUT THE EVENT

- ❖ Open to **ALL**
- ❖ First-come, first-serve basis
- ❖ Lunch
- ❖ \$750 per four-man team (includes cart and event shirt) or \$200 per individual (team TBD)
- ❖ Shooters provide ammo, eye and ear protection
- ❖ **Proceeds benefit college scholarships in energy related fields of study**

SCHEDULE OF EVENTS

- ❖ *Registration:* 8:00 am – 8:45 am
 - ❖ *Shoot:* 9:00 - 12:00 pm
 - ❖ *Lunch:* 12:00 pm - 1:00 pm
 - ❖ *Ceremony:* 1:00 - 1:30 pm
- Awards, gun raffles, and door prizes.

SPONSORSHIP OPPORTUNITIES

- ❖ \$5,000 – Title Sponsor (3 teams)
- ❖ \$2,500 – 1st Shirt Sponsor : **EC ENERGY**
- ❖ \$2,500 – 2nd Shirt Sponsor: **STEWART ENERGY**
- ❖ \$2,500 – Cart Sponsor (1 team)
- ❖ \$2,500 – Cap Sponsor: **HEADINGTON OIL**
- ❖ \$1,500 – Beverage Sponsor
- ❖ \$300 – Station Sponsor
- ❖ \$200 – Door Prize Sponsor
- ❖ \$\$ - Gun Sponsor

EVENT CONTACT

Polly Marek

Polly.Marek@wynncrosby.com

EMAIL FORMS TO

lonestarcub@lonestardandd.org

OR BY MAIL

Lone Star Desk & Derrick Club of Dallas

P.O. Box 600416

Dallas, TX 75360-0416



Lone Star Desk and Derrick Club of Dallas is a member of The Association of Desk and Derrick Clubs and is a non-profit, 501 (c)(6) educational organization. Majority of proceeds from clay shoot benefit college scholarships.

Tax ID #35-2511125



INGREDIENTS

- 2 Ounces Freshly Squeezed Grapefruit Juice
- 1/2 Ounce Fresh Ginger Juice
- 1 Tbs. Agave (or sweetener of choice)
- 1 Ounce Clear Rum
- Sparkling Water
- Ice
- Mint for Garnish (optional)

This drink is pretty and kind of tastes like juice, but spicy and strong if you go heavy on the rum.

- Pour the grapefruit juice, ginger juice, agave, and rum into a 16-ounce glass.
- Fill the glass with ice, then fill to the top with sparkling water.

Grapefruit Ginger Spritzer

A fun refreshing drink for a hot summer day!



"It was a great read, except I collided with run-on sentences, tripped over broken English and got knocked about by a dangling participle."

- *Don't miss Patsy Gomez's bio this month—she is one interesting, talented lady!! Also Patsy gave us a really comprehensive recap of the June Program—Thank you Patsy.*
- *Buffie Campbell—Thank you for the great Industry Article—don't miss it on Page 9.*
- *Okay—the year is only half over so I still need the help of all the members Please - I need interesting news articles (industry related or other items of interest) personal profiles, cartoons, and recipes.*

Hope to have some fun comments and pictures to share next month from those of you who are able to "Escape the Room."

*Pepper Krugman, Editor—The Lone Star Pipeline
email: pepr10@aol.com*



THE 2019 BOARD OF DIRECTORS

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Open the Door to success with D & D

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Wynn Crosby

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Teri Estes
COG Operating

Parliamentarian

Marsha Glass
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Immediate Past President

Carla Adams
COG Operating

Mailing Address

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P. O. Box 600416
Dallas, Texas 75360-0416

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Online Resources

Club Website: www.lonestardandd.org

Facebook: www.facebook.com/Lonestardallasclub

ADDC Website: www.addc.org

TEC Website: <http://www.texasenergycouncil.org/>

