# THE LONE STAR **PIPELINE**

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### **Our Purpose**

The Association of Desk and Derrick Clubs (ADDC) is a non-profit, international organization whose purpose is to promote the education and professional development of individuals employed in or affiliated with the petroleum, energy, and allied industries and to educate the general public about these industries.

### **Our Mission**

Our mission is to enhance and foster a positive image to the global community by promoting the contribution of the petroleum, energy, and allied industries through education by using all resources available.



# **Club President's Welcome**

My theme for 2015 is links. We're linking technology, education and leadership together for all of our Lone Star Members.

Have you ever heard, I'm just another link in the chain? If so, it's important to note that we're all links in a chain. Life, after all, is a chain. It's how we choose to live our life which determines the strength or weakness of our link in the chain. A chain, however, is no stronger than its weakest link. As a Lone Star member, we embrace technology, education and leadership.

With technology; never stop embracing it. Study technology through social media, tech trends and innovators of the latest software and tech equipment. Just look at Apple and android smart phones and apps, you can see how fast technology changes.

In Education; this should be a daily ritual. Read newsworthy industry and non-industry articles. Attend seminars and field trips. Start or finish your degree. Just keep educating yourself with annual goals. Be a leader! Everyone needs a mentor. Someone is watching you.

#### January 2015



### **Meeting Information**

Fast Facts:

- Our meetings are held the second Thursday of each month at 6:00PM at the Royal Oaks Country Club. (7915 Greenville Ave | Dallas, TX 75231)
- The cost of dinner is \$30, cash or checks made payable to Lone Star Desk and Derrick Club of Dallas | RSVPs must be made by the second Tuesday at 10:00AM unless otherwise stated.
- Prior to the meeting, there will be a Social Hour from 5:00-6:00PM with a cash bar.
- Questions? Please direct inquiries to Ian W. Stageman at istageman@cortezoil.com



Share your talents. Make a difference by helping someone within this organization. It's my firm belief that I have a link with the past and a responsibility to the future. I think there's value in experiences and observations that link past to present. YOU can make a difference.

What will you do in 2015 to get out of your comfort zone? The measure of who we are is what we do with what we have. Put your heart, mind and soul into even the smallest act and that will lead you to the secret of your success. In a book entitled, "Strength Finder - 2.0" the author helps you determine your top 5 strengths and how you can focus and apply

them to your help you successful. heard the states that successful closest Surround talented

In closing, grateful and employer,



daily life to become more Have you saying which you're only as as your 5 friends. yourself with individuals.

I'm very thankful for my Cortez

Resources and to the two gentlemen who have made an impact in my professional world with the startup of this company in 2008. Being a member of the Cortez team has kept me learning and achieving. I'm also very grateful and thankful for my family, because without their endless help, I would not be able to contribute my time, energy and home to the many Lone Star meetings held there.

Last but not least, a big thanks to all of you for being a part of Lone Star; you are what makes Lone Star the vibrant and exciting club that it is and it's all due to YOU, our members. I'm proud to be your 2015 President!

Peggy Loyd 2015 Club President

### Speaker Bio | Kelly Blackwood

Kelly Blackwood is currently the Engineering Manager for Headington Energy Partners in McKinney, Texas. Prior to Headington, Kelly was a



Senior Staff completions engineer for South Texas and Permian Basin at Matador Resources in Dallas, Texas. Prior to Matador, Kelly worked in the A&D group at Encana, assisting asset teams

with development of JV strategies for various assets. Kelly has worked in drilling, operations and completions roles in California, Wyoming, Colorado, New Mexico, Texas, Louisiana and Oklahoma throughout his career. He has also worked reservoir engineering and business development positions performing field trials with alternative completion technology and closed over 300 million dollars in acquisitions. He has presented his technical papers to international and domestic audiences of over 600 people at various petroleum industry conferences. Kelly has been awarded SPE Young Engineer of the year, TSPE young engineer of the year, and most recently noted as one of D CEO's "Rising Stars of Oil and Gas".

Kelly was born and raised in the heart of the Permian Basin; there was no other choice for him when it came to deciding a career path. Kelly earned a degree in Petroleum Engineering from Texas Tech University.

Mr. Blackwood's presentation for the January meeting is titled, "Horizontal Well Completions".

### **Dates to Remember**

### **Membership Meetings**

Thursday, January 8th | 6:00PM

Thursday, February 12th | 6:00PM

Thursday, March 12th | 6:00PM

### **Board Meetings**

Tuesday, January 20th | 6:30PM

Tuesday, February 17th | 6:30PM

Tuesday, March 17th | 6:30PM

### **Other Events**

**Region IV Meeting** 

April 8-12, 2015 | San Antonio, TX



### **Texas Energy Council Update**

TEC is a non-profit, non-partisan organization dedicated to serving the educational needs of the energy industry in Texas.

TEC accomplishes this mission through two primary activities: (1) providing scholarships to undergraduate or graduate students in energy related degree programs and (2) organize an annual symposium at the George W. Bush Presidential Center to present ideas and discuss



issues impacting the industry. Last year TEC awarded 11 scholarships, while the Symposium attracted speakers from the British Columbia to Mexico.

This year's

symposium will be held May 7<sup>th</sup>, 2015 at the Bush Library (more information to follow). You can help support the symposium by asking your companies to become a sponsor. This is a great time to get positive publicity for your company, as well as helping to educate the next generation of energy professionals!

For more information on the Symposium and Sponsorship levels, or information about past symposiums, visit TEC's website at *www.texasenergycouncil.org* or contact John Ezell at jezell@huntconsolidated.com.

# A special thanks to John Ezell for submitting this information to the Lone Star Pipeline.

# Bakken Shale Oil 2015: Time to Catch Your Breath Dennis A. Lindahl

The answer to "How are things in the Bakken" is complicated. Many people are asking this question, but the real underlying issue is "Is there still opportunity for a return on an investment or "is there money to be made". The short answer is "Yes".

The long answer is always as it has been- with good management and attention to expenses, there is plenty of opportunity for a return on an investment in energy production. I believe I had cautioned my constituents and clients for a long while to expect a correction. "The Bakken" desperately needed this market correction.

From our client's perspective, for services was out of line based on high demand for, and the unavailability of, housing, which translates to the amount of Per diem rates oil production companies had to pay to effectively recruit quality employees.

From a local residents perspective pricing was out of line for goods associated with essential daily living needs such as housing and groceries.

I have been asked the question "How's things going?" many times over the last four weeks and I believe everyone is trying to figure out what will happen next.

While the oil industry hasn't turned off the lights yet, I am hearing plenty of rumors about layoffs but no one will go "on record" to report the real effects of what is happening on the ground. I suspect that oil producers will view this event as similar to 2008 and bet on oil prices recovering soon and will be slow to respond to the recent drop. That could be very good or very, very bad. I don't think there will be much in between. But over all my view is cautiously optimistic. I think this could be demonstrate poor performance for investors for the next eighteen or so months.

Dakota Public Relations has been educating clients that several thing influence oil price:

- Local Politics Cities, townships & counties
- State Politics
- National Politics
- + International Politics

The price of oil is as equally based on demand as it is political factors and how our elected officials make decisions.

I have observed that there is hesitance on the part of investors and company owners to truly express the impact they have seen so far or the what they are expecting in first quarter 2015. Admitting to a "bust" would be tantamount to yelling "fire" in the theater and we do not believe that anyone wants to see a minor exodus away from the energy sector, turn into a stampede to get out of the Bakken and trample everyone as they exit through Fargo. :D Every well and rig still needs investors participation to get to production and an alarmist call could scare away potential investors still interested in the high yield bonds that finance most of the drilling rigs.

We project that we will really not know what has happened in 4Q in the Bakken until they start counting the bodies, 3-6 months from now. While rigs are dropping from the total rig count in the ND Bakken, this downturn will be a slow burn and market observers are inclined to trust in their new \$100/bbl normalcy bias. Locally, "Everything is awesome" is still the mantra in the Bakken.

In our experience at Dakota PR we believed the local economy desperately needed a market correction because...

A market correction:

- 1. Gives local leaders opportunity and time to build or rebuild critical infrastructure
- 2. Provides industry with the opportunity to correct wages, expenses and per diems
- 3. Decreases demand for labor and will flush marginal employees out of the workforce
- 4. Exposes the profiteering mentality of some investors, builders & contractors
- 5. Gives consumers a negotiating position for goods services including housing
- Relieves local residents, consumers, including ag producers, of high costs including fuel, housing and groceries and associated costs of living in the "Boom"

So this would be a good time for everyone to catch their breath and examine what has happened and plenty of "winter down time" to speculate where it will go next.

Locally, the drilling seems to be centralizing on Mountrail, Williams and McKenzie county where wells are still hitting big in the sweet spot, "kitchen" and have great initial production so as of yet Stanley, ND has not really experienced a slowdown. We believe the periphery of the Bakken will feel the impact first and hardest, like counties in the northwest part of the state.

It seems to me that investors have a short term amnesia on how investments perform and it if oil prices do not recover soon it will take some time for investors to swing back around to seeing the value in energy production. Experienced market analysis are predicting a settling of oil price around 80per barrel toward the end of the year. Of course Russia could change everything in 60 seconds by Russia responding to Saudi Arabia's provocative move of increasing oil production effectively flooding the market. Poland so really its anyone guess what will happen next.

However, the price of oil should always be viewed from a wider perspective and this move could be considered economic warfare against Russia (and Iran). This economic battle is most likely being fought to weaken Russia's ability to oppose NATO's proposed eastward expansion and NATO's goal of placing U.S. ballistic missile defenses in Ukraine. On 23 December 2014, the Ukrainian parliament renounced Ukraine's nonaligned status. Deploying more U.S. missile defense assets in Europe would enhance U.S. and European security and, directly challenge Russian authority. I would not expect the price of oil to increase until these European goals are closer to being achieved if this is an economic play against Russia/Iran but one thing to watch will be fracing giant Schlumberger (NYSE: SLB) release its quarterly report on Friday Jan. 16, 2015. Next week their competitors Baker Hughes (NYSE: BHI) and Halliburton (NYSE: HAL) will release their fourth quarter report. Keep watch.

Link to Article Online: http://goo.gl/Xiu97A

## Charts: \$26 Oil Unlikely But Possible Daryl Guppy

The rapid collapse in Nymex oil prices caught many investors offguard, and the worst may not be over, with charts suggesting further declines ahead.

Crude oil prices have tumbled over the past six months amid a supply glut and waning demand, sending prices to their lowest levels in six years. The relentless decline led many banks to reduce their price forecasts including Goldman Sachs, which last week cut its three-month price outlook for WTI crude to \$41 per barrel from \$70. If charts are anything to go by, the reduced price forecasts are warranted.

Best seen on a monthly chart, let's examine the price behavior from a technical perspective. Nymex oil trades in broad trading bands that define its trending behavior. The trend in the oil price decline from near \$100 to below \$48 per barrel in January has been interrupted by consolidation pauses near each of these trading band levels. This is a strong downtrend, so the consolidation pauses have been brief.

When oil moved below \$78 there was just a brief consolidation period before the downtrend resumed and moved to the next support level near \$68. Support near \$68 was weak, so prices fell quickly to \$58. Support near \$58 was very weak, and the next support target near \$48 was quickly reached. Some consolidation has developed near the \$48 level.

The monthly NYMEX oil chart shows eight significant levels of support and resistance levels that define the price decline and the way the downtrend develops. These levels will also define the way any rally and new uptrend develops in the future.

The first five levels are near \$98, \$88, \$78, \$68 and \$58, respectively.

The sixth level, which is a stronger support and consolidation level, is near \$48. This level is the upper edge of a historical consolidation band between \$38 and \$48. The seventh support level is near \$38; traders should watch for consolidation to develop between \$38 and \$48. In the six months from July to December 2008 the oil price fell from \$146.65 to \$32.40. Another six-month fall from near \$100 in August 2014 to \$38 in the next several weeks is also possible.

Failure of support near \$38 has the eighth support level near \$26.This is a very long-term support and resistance level starting in 1996 that was tested in 2000, 2001, 2002 and 2003. There is a low probability the price will fall to this support level.

Currently the oil chart does not show any trend reversal or consolidation patterns, so investors should prepare for a continuation of the price downtrend.

Daryl Guppy is a trader and author of Trend Trading, The 36 Strategies of the Chinese for Financial Traders - www.guppytraders.com. He is a regular guest on CNBCAsia Squawk Box. He is a speaker at trading conferences in China, Asia, Australia and Europe.

Link to Article Online: http://goo.gl/h688N5

# How Low Can Oil Go? Traders Balk at Making the Call

#### Nicole Friedman & Rob Copeland

The collapse in the oil market has been very good for Anuraag Shah. His hedge fund, Tusker Capital LLC, last spring made a bet that oil prices would fall and has since reaped big profits from their nearly 60% decline.

But last Tuesday, Mr. Shah decided he had seen enough. He cashed out all of Tusker's bets against oil, walking away for the moment from a market that has already fallen 8.6% this year. Tusker, which manages roughly \$100 million from Manhattan Beach, Calif., saw returns of 17% in 2014 and 10% this month alone through the middle of last week.

Oil prices have plunged from north of \$100 a

barrel in June to less than half that level now, the victim of a growing surplus brought on by booming U.S. production and weaker-thanexpected demand. As prices have careened toward six-year lows, the market has become more volatile. That has given investors opportunities to score big profits by betting on further declines. But some traders say the market has fallen too far, too fast–creating the potential for an equally sharp rebound.

"It's bloody nuts," said Mr. Shah, a veteran of trading giant Louis Dreyfus Commodities BV. He isn't putting a figure on it, but after oil's historic plunge, he doesn't see much further room for bearish bets to go. "I'm not saying this is the low, but we're not going to \$20 or even \$30 in the next month or two."

Seven months into a swoon that few saw coming, investors such as Mr. Shah are reluctant to call a bottom for oil prices. Analysts who were slow to recognize the magnitude of the decline are now competing to put out the most bearish forecasts. J.P. Morgan Chase & Co. on Monday predicted U.S. oil prices would average \$46 a barrel this year, while last week, Goldman Sachs Group Inc. called for an annual average of \$47.15 a barrel.

For investors, this presents a quandary: Falling oil prices recently have been one of the most consistently profitable bets in commodities. (Hedge funds that focus on commodity markets in general have lost nearly 10% over the past three years, according to trade publication Absolute Return.) But the oil market is increasingly volatile, with U.S. prices snapping a seven-week losing streak last week before falling again in electronic trading Monday.

On Friday, U.S. oil prices rose 5.3% to \$48.69 a barrel on the New York Mercantile Exchange. The

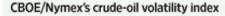
Nymex market didn't settle Monday because of the U.S. holiday. Brent, the international benchmark, on Monday declined 2.7% to \$48.84 a barrel.

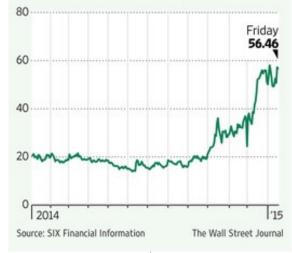
The sudden realization that the world has more oil than it needs sent analysts and traders scrambling

to figure out how low prices need to go to rebalance the market. Analysts estimate the global market is oversupplied by anywhere between 1 million and 2.5 million barrels of oil a day. The Organization of the Petroleum Exporting Countries decided in November to maintain its production quotas rather than cut them in a bid to support the market, causing prices to plummet. Total crude-oil and fuel stockpiles in the U.S. hit a record high last week and traders are booking tankers

Unpredictable

Some investors fear being caught wrong-footed on oil bets as price swings increase





which can be an early indicator of how quickly production will grow in the future. The number of oil rigs operating in the U.S. has fallen for six weeks in a row.

Some of these markers point to an easing in the global supply glut that has driven prices lower. On

Thursday, OPEC slightly raised its demand outlook for 2015. U.S. fuel demand has risen as prices at the pump fall.

That hasn't convinced many investors to wade back into the market.

"The market is quite irrational" right now, said Alessandro Gelli, an analyst at Diapason Commodities Management SA in Lausanne, Switzerland, which manages \$5 billion. "It's only moving with negative news-all the

positive-news aspects have been completely forgotten."

Diapason has taken positions in the gasoline market that benefit from growing crude supplies, Mr. Gelli said, but he thinks it is too soon to say whether oil prices have hit their bottom. He is looking for signs that more panicky investors are piling in to bet on lower prices and for solid evidence that the supply glut will shrink, such as U.S. oil producers filing for bankruptcy.

One hedge-fund manager said last week he saw little chance for a quick recovery, even if there are cuts to production. If Saudi Arabia or another producer cuts output, it would be "an entirely self-

to store oil at sea until they can find a buyer. Some energy companies have cut spending and laid off workers, but it could take months or even years for production to fall enough to erase the glut.

Many money managers are staying on the sidelines, searching for clues that could mark a turning point for the market. These can range from economic growth forecasts for major oil consumers such as China, to retail gasoline prices and auto sales in the U.S., which could drive future demand. Lately, the market has become particularly focused on a survey of drilling rigs operating in the U.S. that is released each Friday by oil-field-services company Baker Hughes Inc., sacrificing gesture," because others would use the higher prices as an opportunity to produce more, Michael Hintze, founder of \$14 billion CQS LLP, wrote in a letter to investors viewed by The Wall Street Journal. "The 'new normal' in the price of oil is a structural shift that is unlikely to be reversed

over the next decade," Mr. Hintze wrote. "I believe we will have to become accustomed to a lower oil price for longer than most might think."

There are some investors who see the rout in oil prices as a good long-term opportunity. Many market watchers expect prices to rise somewhat by year-end, with further gains in 2016 or 2017, even if they aren't sure when or at what level the market will turn around.

MV Financial Group Inc. is planning to add commodities investments to its wealth-management assets for the first time in five years, said Katrina Lamb, head of investment strategy and research. The fund, which oversees \$500 million, plans to place as much as 5% of its wealth-

# Ripples

A plunge in the oil price has cut U.S. drilling activity.

### Nymex oil futures



# Number of oil rigs operating in the U.S., change from a week earlier



Sources: CQG (futures); Baker Hughes (rigs) The Wall Street Journal

management assets in commodity exchangetraded funds, mostly energy funds, in the first three months of the year.

"We have a nice entry point, price-wise," said Ms. Lamb, who thinks prices are unlikely to go far below \$40 a barrel.

But finding ways to profit in today's market can be stressful.

Tariq Zahir, who oversees about \$3 million as managing member of Tyche Capital Advisors, said he routinely wakes up in the middle of the night to trade during European hours. Mr. Zahir has wagered that later-dated crude contracts will rise relative to near-term contracts.

"I never get sleep anymore," he said. "Instead of doing a trade and holding onto it for four or five days, sometimes we're getting out during the same session."

Michael Reeber of \$230 million hedge-fund firm Andalusian Capital Partners LP, said his firm is buying shares in airlines, including American Airlines Group Inc. and Jetblue Airways Corp, which stand to benefit from lower jet-fuel prices. Shares in both companies are down this year.

Predicting oil prices is "a mug's game," he said, adding he had "no idea" how low oil will go.

-Juliet Chung and Timothy Puko contributed to this article.

Link to Article Online: http://goo.gl/kyG5lg

### The 2015 Board of Directors

President | Peggy Loyd 1st Vice President | Renee Durham 2nd Vice President | Andrea Rea Immediate Past President | Pat Blanford Secretary | Cecelia Thorne Treasurer | Gailene Jaques Director of Education | Jenny Bueno Director of Rules | Jennifer Hall Director of PR | Ian W. Stageman Director of Leadership | Polly Marek Parliamentarian | Karen Keller

### **Mailing Address**

The Lone Star Desk and Derrick Club of Dallas

P. O. Box 600416

Dallas, Texas 75360-0416

### **Online Resources**

Club Website: www.lonestardandd.org

Facebook: <u>www.facebook.com/</u> <u>lonestardallasclub</u>

Public Calendar: <u>Click Here</u>

ADDC Website: <u>www.addc.org</u>

Club Email: info@lonestardandd.org

Texas Energy Council Website:

http://www.texasenergycouncil.org/

# CLUB ANNOUNCEMENTS

### Club Field Trips - Feedback Wanted

Our Director of Education, Jenny Bueno has been hard at work planning some field trips for our club, but we need your input! Please visit our website, <u>www.lonestardandd.org</u> to learn more about potential field trips, and cast your vote for your favorite!

> LONE STAR DESK AND DERRICK CLUB OF DALLAS

> > ABOUT US EVENTS/CALENDAR LEADERSHIP GET INVOLVED

### Membership Renewals for 2015

Last month we sent out membership renewal forms to club members. Please complete these and send in payment at your earliest convenience, so that you can remain a part of our growing and vibrant club! We have a great year planned for 2015–including some great speakers at our monthly membership meetings, opportunities to participate in educational field trips, club socials, and more!



#### January 2015



The Lone Star Pipeline



The Lone Star Pipeline

# SPAGHETTI WITH QUICK TURKEY CHILI

### INGREDIENTS

#### Kosher salt

- 2 tablespoons extra-virgin olive oil
- 4 scallions, sliced, white and green parts separated
- 2 large cloves garlic, finely chopped
- 2 tablespoons tomato paste
- 2 tablespoons chili powder
- 1 pound ground turkey
- 2 cups low-sodium chicken broth
- 1 14 -ounce can pinto beans, drained & rinsed
- 3 tablespoons ketchup
- Hot sauce, to taste
- 8 ounces spaghetti

Shredded cheddar cheese and sour cream, for topping (optional)

Read more at: http://www.foodnetwork.com/ recipes/food-network-kitchens/spaghetti-withquick-turkey-chili-recipe.html?oc=linkback

### DIRECTIONS

- Bring a large pot of salted water to a boil. Meanwhile, heat the olive oil in a large nonstick skillet over medium heat. Add the scallion whites and garlic and cook, stirring, until soft, 1 to 2 minutes. Add the tomato paste and chili powder and cook, stirring frequently, until the mixture is brick red, 2 to 3 minutes. Add the turkey and stir, breaking up the meat, until almost cooked through, about 4 minutes. Add the chicken broth, beans and ketchup; bring to a simmer and cook until the chili is slightly thickened but still soupy, 12 to 15 minutes. Stir in the scallion greens and hot sauce.
- Meanwhile, add the pasta to the boiling water and cook as the label directs, then drain. Divide among bowls and top with the chili, cheese and sour cream.

Per serving: Calories 542; Fat 17 g (Saturated 4 g); Cholesterol 78 mg; Sodium 451 mg; Carbohydrate 61 g; Fiber 8 g; Protein 38 g





#### **Board of Directors**

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REGION VII DIRECTOR Deb Porath Underground Pipe Inspectors January, 2015

Happy New Year to the members of the Association! I would like to extend my warmest wishes for a healthy and prosperous 2015. I am truly honored to serve as your 2015 Association President and the 2015 Board of Directors are willing and ready to serve you, the members.

If you recall at the 2014 Convention, I challenged each of you to "Raise your Voice" and tell the story of the Association. The Energy Education that this Association values and projects are dynamic and should be shared. You can make a difference, you can inspire change and get your membership involved.

The 2015 Board of Directors is busy preparing for Budget and Planning meeting which will be held in Tulsa, Oklahoma January 16-17, 2015. During our stay in Tulsa, we will approve the 2015 budget as well as review the plans and goals of the Committees. Feel free to contact your Regional Director, region representative, committee chair or any board member to share any ideas or concerns you may have. Remember, you are The Voice of this Association.

In 2014 as part of the strategic growth and development of our future, we hired Chris Edmonds from the Ken Blanchard group to guide the Board and assist with a strategic plan. We have, once again, engaged the services of Chris for the 2015 year as we continue with the development of our plan. In addition, we have hired Dave Stevens with the marketing firm of Stevens and Stevens to assist with the marketing of our Association. Stevens and Stevens is a marketing firm geared towards Associations and Non-Profits. Dave and his team are currently working to present a plan and ideas for future growth of our Association. We are very excited to hear what will be presented by Chris and Dave in the coming weeks. I look forward to sharing the information and ideas presented by Chris and Dave on to You the Members in order for you to incorporate those ideas into your Clubs and Regions.

Before you know it Regional Meetings will be well under way. Mark your calendars to attend your Regional Meeting and possibly attend a Regional Meeting outside of your own Region. Also, don't forget to mark your calendars to attend the 2015 ADDC Convention and Educational Conference being held September 15-19, 2015 in Lubbock, Texas. The members of Region V have been hard at work putting together a dynamic program of field trips, seminars and speakers.

Bean Resources, Inc., P. O. Box 52768, Lafayette, LA 70505 Phone: 337-234-2326

#### llandry@beanresources.com





Deb Porath Underground Pipe Inspectors

Bean Resources, Inc., P. O. Box 52768, Lafayette, LA 70505 Phone: 337-234-2326

